

## Administrative Committee for Pistachios 2021-2022 Budget

### 2021-2022 Budget Summary

Net Assets 08/31/2020	600,677
2020/2021 Assessment Income	157,520
Estimated 2020/2021 Interest Income	2,050
2020/2021 CPRB Management Income	175,200
Income 09/01/2020 - 08/31/2021	935,447
Estimated 2020/2021 Expenses	(651,990)
<b>Estimated Net Assets 08/31/2021</b>	<b>283,457</b>
Estimated 2021/2022 Assessments	
(975 million Pounds @ \$0.0007)	682,500
2021/2022 CPRB Management Income	220,200
Total 2021/2022 Income	<b>1,186,157</b>
2021/2022 Budgeted Expenses	(828,000)
<b>Estimated Net Assets 08/31/2022</b>	<b>358,157</b>

### 2021-2022 Budget Detail

	2020/2021 Budget	2020/2021 Est. Exp.	2021/2022 Budget	% Change + (-)	Notes/Comments
<b>Audit and Accounting</b>	10,000	10,500	12,000	20.00%	
<b>Bank Service Charges</b>	1,000	800	1,000	0.00%	includes payroll fees, Merrill Lynch fees
<b>Committee Member Travel</b>	2,500	500	2,500	0.00%	
<b>Compliance</b>	10,000	0	10,000	0.00%	
<b>Contingency Fund</b>	80,000	91,000	100,000	25.00%	Acheson (ended 3/2021), LandIQ, Employee search, unexpected expenses
<b>Depreciation</b>	5,000	2,000	5,000	0.00%	tracked annually by CPA auditor
<b>Employee Benefits and Fees</b>	60,000	50,000	80,000	33.33%	health, STD, Life, 401k match & expenses
<b>Employee Training</b>	2,500	0	2,500	0.00%	
<b>Export Authority Expenses</b>	20,000	5,000	20,000	0.00%	last year 8442
<b>Field Audit</b>	10,000	0	10,000	0.00%	
<b>Insurance</b>	8,000	4,100	8,000	0.00%	Business, Workers' Comp, D&O, Dishonesty
<b>Meeting Expense</b>	2,000	800	2,000	0.00%	Facilities, Conf. Calls, Misc. Expenses
<b>Miscellaneous Expense</b>	1,000	100	1,000	0.00%	Small expenses not in budget
<b>Office Equipment</b>	19,000	6,250	19,000	0.00%	
Copier Maintenance	1,500	550	1,500	0.00%	copier maintenance agreement
Computer Maintenance/Upgrades/Backups	7,500	5,100	7,500	0.00%	tech. support, software, backups
Equipment/ Furniture Purchases	10,000	600	10,000	0.00%	
<b>Office Space</b>	20,100	18,860	20,300	1.00%	
Monthly Rent	16,100	15,800	16,300	1.24%	
PG&E	3,000	2,200	3,000	0.00%	
Security	500	360	500	0.00%	
Prorated Garbage/water	500	500	500	0.00%	
<b>Office Supplies</b>	3,500	500	3,500	0.00%	
<b>Payroll Taxes</b>	20,000	17,300	28,000	40.00%	
<b>Postage and Shipping</b>	5,000	3,000	5,000	0.00%	annual election and other mailings
<b>Printing</b>	2,000	1,800	2,000	0.00%	annual election and other mailings
<b>Repairs and Maintenance</b>	3,000	2,600	3,000	0.00%	cleaning, misc. repairs
<b>Research</b>	125,000	183,000	125,000	0.00%	OTA Testing and Bansal/Walse proposal
<b>Salaries</b>	252,000	246,800	350,000	38.89%	Staff of 3 people
<b>Salaries – Temporary</b>	2,000	0	2,000	0.00%	
<b>Telephone and Internet Access</b>	5,000	4,000	5,000	0.00%	office, cell, internet, fax
<b>Travel and Expenses</b>	10,000	2,000	10,000	0.00%	staff travel
<b>Website</b>	1,200	1,080	1,200	0.00%	
<b>Totals</b>	<b>679,800</b>	<b>651,990</b>	<b>828,000</b>	<b>21.80%</b>	