

Pistachio Industry Inventory Shipment Report ❖ Tons

2021-2022 Crop Year

September 2021 Year to Date Summary - Tons

	Open Inshell	Closed Shell	Shelling Stock	Kernels	Total
8/31/2021 Carryover	92,048.20	27,636.60	9,142.74		128,827.54
2021 Crop Receipts	393,148.27	37,112.41	29,435.38		459,696.07
Gross Inventory	485,196.48	64,749.01	38,578.12		588,523.60
Domestic Shipments	5,967.57	35.37	43.74	2,417.26	8,463.94
Export Shipments	26,128.65	711.07	31.31	884.76	27,755.78
Total Shipments	32,096.22	746.44	75.05	3,302.02	36,219.72
Inventory Adjustments*	(47,177.79)	(5,503.37)	(1,834.46)		

Estimated Marketable Inventory

As of 09/30/2021	405,922.46	58,499.20	36,668.62		501,090.28
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*Inventory Adjustments include a 12% shrinkage of Open Inshell new crop and conversion of Kernels shipments to closed shell and shelling stock equivalents.

September 2021 Shipments

	Crop Year	Open Inshell	Closed Shell	Shelling Stock	Kernels	Total
Domestic						
September	2021/2022	5,967.57	35.37	43.74	2,417.26	8,463.94
	2020/2021	5,896.77	52.89	47.64	1,922.65	7,919.96
	2019/2020	5,638.67	27.84	61.59	1,540.17	7,268.27
	2018/2019	4,678.10	0.00	0.00	1,352.12	6,030.22
	September YTD	2021/2022	5,967.57	35.37	43.74	2,417.26
	2020/2021	5,896.77	52.89	47.64	1,922.65	7,919.96
	2019/2020	5,638.67	27.84	61.59	1,540.17	7,268.27
	2018/2019	4,678.10	0.00	0.00	1,352.12	6,030.22
Export						
September	2021/2022	26,128.65	711.07	31.31	884.76	27,755.78
	2020/2021	9,306.19	519.43	9.38	383.32	10,218.32
	2019/2020	7,370.47	737.12	359.28	635.67	9,102.54
	2018/2019	8,865.11	1,197.41	1,125.15	418.67	11,606.35
	September YTD	2021/2022	26,128.65	711.07	31.31	884.76
	2020/2021	9,306.19	519.43	9.38	383.32	10,218.32
	2019/2020	7,370.47	737.12	359.28	635.67	9,102.54
	2018/2019	8,865.11	1,197.41	1,125.15	418.67	11,606.35
Total Shipments						
September	2021/2022	32,096.22	746.44	75.05	3,302.02	36,219.72
	2020/2021	15,202.96	572.32	57.02	2,305.97	18,138.27
	2019/2020	13,009.14	764.96	420.87	2,175.84	16,370.81
	2018/2019	13,543.21	1,197.41	1,125.15	1,770.80	17,636.58
	September YTD	2021/2022	32,096.22	746.44	75.05	3,302.02
	2020/2021	15,202.96	572.32	57.02	2,305.97	18,138.27
	2019/2020	13,009.14	764.96	420.87	2,175.84	16,370.81
	2018/2019	13,543.21	1,197.41	1,125.15	1,770.80	17,636.58

September 2021 - Year To Date Shipments Compared with Last Year - Tons

Domestic	Open Inshell		Closed Shell		Shelling Stock		Kernels		Total	
	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022
September	5,896.77	5,967.57	52.89	35.37	47.64	43.74	1,922.65	2,417.26	7,919.96	8,463.94
October	5,650.13		27.64		85.80		1,846.21		7,609.77	
November	7,037.87						1,988.91		9,026.78	
December	8,223.71				174.64		2,374.90		10,773.25	
January	8,120.38				4.99		2,176.74		10,302.11	
February	6,930.48		47.98		4.22		1,994.10		8,976.78	
March	7,058.49				39.92		2,688.84		9,787.25	
April	6,666.10		2.75		23.29		2,888.36		9,580.50	
May	6,056.22		4.23		10.25		2,116.84		8,187.54	
June	7,560.49		22.65		9.91		2,900.99		10,494.03	
July	7,031.89		27.26		13.28		2,458.59		9,531.01	
August	7,301.46		89.02		30.17		2,426.34		9,846.99	
YTD Total	5,896.77	5,967.57	52.89	35.37	47.64	43.74	1,922.65	2,417.26	7,919.96	8,463.94
Year Total	83,533.98	5,967.57	274.43	35.37	444.10	43.74	27,783.46	2,417.26	112,035.96	8,463.94

Export	Open Inshell		Closed Shell		Shelling Stock		Kernels		Total	
	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022
September	9,306.19	26,128.65	519.43	711.07	9.38	31.31	383.32	884.76	10,218.32	27,755.78
October	21,716.75		969.71		113.85		518.50		23,318.81	
November	34,640.37		653.92		86.00		604.54		35,984.83	
December	25,643.97		279.30		39.02		1,008.74		26,971.03	
January	12,436.53		235.87				859.32		13,531.72	
February	12,820.87		380.58		267.23		831.57		14,300.25	
March	13,407.66		223.97		123.55		1,021.89		14,777.07	
April	13,607.49		120.01		107.17		951.03		14,785.71	
May	12,817.83		96.33		8.43		856.37		13,778.95	
June	16,256.59		64.94		8.32		719.85		17,049.70	
July	11,976.78		61.82		172.73		544.30		12,755.63	
August	14,680.89		216.99		87.34		615.26		15,600.49	
YTD Total	9,306.19	26,128.65	519.43	711.07	9.38	31.31	383.32	884.76	10,218.32	27,755.78
Year Total	199,311.93	26,128.65	3,822.87	711.07	1,023.02	31.31	8,914.68	884.76	213,072.50	27,755.78

Total YTD Shipments	15,202.96	32,096.22	572.32	746.44	57.02	75.05	2,305.97	3,302.02	18,138.27	36,219.72
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September 2021: Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Closed Shell		Shelling Stock		Kernels		Totals	
	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022
North America										
Canada	616.82	666.24					101.28	97.94	718.10	764.18
Mexico	372.30	580.55					1.47	16.56	373.77	597.10
Subtotal North America	989.12	1,246.79					102.75	114.49	1,091.87	1,361.28
Central America										
Costa Rica	1.74	2.72							1.74	2.72
Guatemala		0.47						0.02		0.49
Other Central America	0.73	0.85					0.07	0.03	0.80	0.89
Subtotal Central America	2.47	4.04					0.07	0.05	2.54	4.09
South America										
Argentina	19.96								19.96	
Brazil	4.03	16.54					0.23	1.61	4.26	18.15
Chile	13.15	22.23							13.15	22.23
Colombia	10.01	29.03							10.01	29.03
Ecuador	19.85						0.65		20.50	
Peru		0.48								0.48
Venezuela										
Other South America		0.22						0.18		0.40
Subtotal South America	67.00	68.49					0.88	1.79	67.88	70.28
Europe										
Belgium	159.67							19.96	159.67	19.96
Bosnia and Herzegovina										
Bulgaria		19.50								19.50
Croatia		37.92								37.92
Cyprus										
Czech Republic	19.96	59.88							19.96	59.88
Denmark										
Estonia										
France	309.36	176.63					13.61		322.96	176.63
Georgia		215.01								215.01

September 2021: Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Closed Shell		Shelling Stock		Kernels		Totals	
	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022
Germany	707.01	2,454.61					58.74	38.10	765.76	2,492.71
Greece										
Italy	59.88	449.06	79.83				9.98	19.96	149.69	469.02
Latvia	11.34	6.87							11.34	6.87
Lithuania	59.88	79.83							59.88	79.83
Luxembourg	199.58	239.50					39.77		239.35	239.50
Netherlands	204.57	39.92					39.92	39.92	244.49	79.83
Norway	21.83	64.73					3.18		25.00	64.73
Poland	59.88	179.63							59.88	179.63
Portugal	19.96								19.96	
Romania	19.96	5.99							19.96	5.99
Russia										
Spain	492.95	494.34							492.95	494.34
Sweden										
Switzerland	39.92								39.92	
Ukraine	73.71	38.56							73.71	38.56
United Kingdom	275.79	110.77					4.99	40.67	280.78	151.44
Other Europe	159.53	119.75							159.53	119.75
Subtotal Europe	2,894.76	4,792.49	79.83				170.18	158.61	3,144.78	4,951.10
Asia										
China	3,983.48	16,298.66	398.62	478.45	6.56	10.91		19.96	4,388.67	16,807.98
Hong Kong	403.78	1,215.93	4.68	100.73	2.81	8.32			411.28	1,324.98
India	77.91	161.01						18.67	77.91	179.67
Indonesia										
Japan	31.75	85.27					13.20	45.18	44.95	130.44
Korea	54.40	17.47					15.27	21.77	69.68	39.24
Malaysia	32.61	71.65						1.63	32.61	73.28
Philippines	8.78	20.35					1.05	2.43	9.82	22.77
Singapore		28.05						2.45		30.50
Taiwan	0.25								0.25	

September 2021: Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Closed Shell		Shelling Stock		Kernels		Totals	
	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022
Thailand	13.61	52.82							13.61	52.82
Vietnam	132.67	333.17		131.89		12.08		39.01	132.67	516.15
Other Asia										
Subtotal Asia	4,739.24	18,284.37	403.30	711.07	9.38	31.31	29.52	151.10	5,181.44	19,177.84
Middle East & Africa										
Algeria		96.16								96.16
Bahrain										
Egypt		78.02								78.02
Israel	271.23	229.38							271.23	229.38
Jordan		88.91						128.91		217.82
Kuwait										
Lebanon										
Morocco		75.18								75.18
Qatar										
Saudi Arabia	58.51	365.15							58.51	365.15
South Africa		30.73								30.73
Turkey	19.96		36.29				79.83	327.93	136.08	327.93
United Arab Emirates	133.04	676.97							133.04	676.97
Other Middle East & Africa	19.05								19.05	
Subtotal M. East/Africa	501.80	1,640.50	36.29				79.83	456.84	617.92	2,097.34
Australia/Oceania										
Australia	73.48	65.66						1.88	73.48	67.54
Fr. Polynesia (Tahiti)										
New Zealand	38.10	26.31							38.10	26.31
Other Australia/Oceania	0.22						0.09		0.31	
Subtotal Aus./Oceania	111.81	91.97					0.09	1.88	111.89	93.85
Totals	9,306.19	26,128.65	519.43	711.07	9.38	31.31	383.32	884.76	10,218.32	27,755.78

September 2021: Year to Date Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Closed Shell		Shelling Stock		Kernels		Totals	
	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022
North America										
Canada	616.82	666.24					101.28	97.94	718.10	764.18
Mexico	372.30	580.55					1.47	16.56	373.77	597.10
Subtotal North America	989.12	1,246.79					102.75	114.49	1,091.87	1,361.28
Central America										
Costa Rica	1.74	2.72							1.74	2.72
Guatemala		0.47						0.02		0.49
Other Central America	0.73	0.85					0.07	0.03	0.80	0.89
Subtotal Central America	2.47	4.04					0.07	0.05	2.54	4.09
South America										
Argentina	19.96								19.96	
Brazil	4.03	16.54					0.23	1.61	4.26	18.15
Chile	13.15	22.23							13.15	22.23
Colombia	10.01	29.03							10.01	29.03
Ecuador	19.85						0.65		20.50	
Peru		0.48								0.48
Venezuela										
Other South America		0.22						0.18		0.40
Subtotal South America	67.00	68.49					0.88	1.79	67.88	70.28
Europe										
Belgium	159.67							19.96	159.67	19.96
Bosnia and Herzegovina										
Bulgaria		19.50								19.50
Croatia		37.92								37.92
Cyprus										
Czech Republic	19.96	59.88							19.96	59.88
Denmark										
Estonia										
France	309.36	176.63					13.61		322.96	176.63
Georgia		215.01								215.01

September 2021: Year to Date Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Closed Shell		Shelling Stock		Kernels		Totals	
	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022
Germany	707.01	2,454.61					58.74	38.10	765.76	2,492.71
Greece										
Italy	59.88	449.06	79.83				9.98	19.96	149.69	469.02
Latvia	11.34	6.87							11.34	6.87
Lithuania	59.88	79.83							59.88	79.83
Luxembourg	199.58	239.50					39.77		239.35	239.50
Netherlands	204.57	39.92					39.92	39.92	244.49	79.83
Norway	21.83	64.73					3.18		25.00	64.73
Poland	59.88	179.63							59.88	179.63
Portugal	19.96								19.96	
Romania	19.96	5.99							19.96	5.99
Russia										
Spain	492.95	494.34							492.95	494.34
Sweden										
Switzerland	39.92								39.92	
Ukraine	73.71	38.56							73.71	38.56
United Kingdom	275.79	110.77					4.99	40.67	280.78	151.44
Other Europe	159.53	119.75							159.53	119.75
Subtotal Europe	2,894.76	4,792.49	79.83				170.18	158.61	3,144.78	4,951.10
Asia										
China	3,983.48	16,298.66	398.62	478.45	6.56	10.91		19.96	4,388.67	16,807.98
Hong Kong	403.78	1,215.93	4.68	100.73	2.81	8.32			411.28	1,324.98
India	77.91	161.01						18.67	77.91	179.67
Indonesia										
Japan	31.75	85.27					13.20	45.18	44.95	130.44
Korea, South	54.40	17.47					15.27	21.77	69.68	39.24
Malaysia	32.61	71.65						1.63	32.61	73.28
Philippines	8.78	20.35					1.05	2.43	9.82	22.77
Singapore		28.05						2.45		30.50
Taiwan	0.25								0.25	

September 2021: Year to Date Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Closed Shell		Shelling Stock		Kernels		Totals	
	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022	2020/2021	2021/2022
Thailand	13.61	52.82							13.61	52.82
Vietnam	132.67	333.17		131.89		12.08		39.01	132.67	516.15
Other Asia										
Subtotal Asia	4,739.24	18,284.37	403.30	711.07	9.38	31.31	29.52	151.10	5,181.44	19,177.84
Middle East & Africa										
Algeria		96.16								96.16
Bahrain										
Egypt		78.02								78.02
Israel	271.23	229.38							271.23	229.38
Jordan		88.91						128.91		217.82
Kuwait										
Lebanon										
Morocco		75.18								75.18
Qatar										
Saudi Arabia	58.51	365.15							58.51	365.15
South Africa		30.73								30.73
Turkey	19.96		36.29				79.83	327.93	136.08	327.93
United Arab Emirates	133.04	676.97							133.04	676.97
Other Middle East & Africa	19.05								19.05	
Subtotal M. East/Africa	501.80	1,640.50	36.29				79.83	456.84	617.92	2,097.34
Australia/Oceania										
Australia	73.48	65.66						1.88	73.48	67.54
Fr. Polynesia (Tahiti)										
New Zealand	38.10	26.31							38.10	26.31
Other Australia/Oceania	0.22						0.09		0.31	
Subtotal Aus./Oceania	111.81	91.97					0.09	1.88	111.89	93.85
Totals	9,306.19	26,128.65	519.43	711.07	9.38	31.31	383.32	884.76	10,218.32	27,755.78

**Commerce Bureau of the United States Department of Commerce Bureau of the Census
2020-2021 Pistachio Export Report - Tons**

	Latest Month - USA Trade Online				Year to Date - USA Trade Online			
	August 2021				September 2020- August 2021			
	In Shell	Shelled	NESOI**	Total	In Shell	Shelled	NESOI**	Total
North America								
Canada	71.48	55.56	635.23	762.27	761.50	632.06	9,350.13	10,743.69
Mexico	672.39	56.82	134.51	863.72	3,062.17	237.25	2,014.94	5,314.35
Subtotal North America	743.87	112.38	769.74	1,625.99	3,823.67	869.31	11,365.07	16,058.04
Central America								
Antigua & Barbuda							0.29	0.29
Aruba			0.96	0.96			7.00	7.00
Bahamas			0.44	0.44	1.47	0.27	1.47	3.21
Barbados			0.48	0.48	0.40	0.24	7.28	7.92
Belize							1.20	1.20
Bermuda			0.46	0.46		0.08	1.24	1.32
British Virgin Islands							0.27	0.27
Cayman Islands							5.04	5.04
Costa Rica			6.54	6.54	15.02		56.93	71.95
Curacao								
Dominican Republic	11.34		8.15	19.49	14.54	0.62	47.34	62.50
El Salvador			9.35	9.35	0.45		68.59	69.04
Grenada								
Guatemala		0.18	11.13	11.31	4.79	8.77	95.50	109.06
Haiti								
Honduras			7.14	7.14			48.32	48.32
Jamaica	0.15		2.39	2.53	4.25	0.28	27.76	32.29
Nicaragua			2.54	2.54			10.17	10.17
Panama			4.99	4.99	17.67	1.66	60.53	79.87
Sint Maarten						0.40	2.53	2.92
St Kitts and Nevis					0.40		0.24	0.64
St Lucia					0.28			0.28
Trinidad and Tobago	1.19	0.28	4.97	6.44	6.71	1.08	38.86	46.64
Turks and Caicos Islands								
Subtotal Central America	12.67	0.46	59.55	72.68	65.97	13.40	480.56	559.94
South America								
Argentina					19.96		3.19	23.15
Bolivia								
Brazil					89.46	3.54		93.00
Chile	26.21			26.21	543.49	3.63	9.53	556.64
Colombia	19.05		14.23	33.28	184.82		310.41	495.22
Ecuador					60.46	0.82	67.84	129.12
Guyana							1.22	1.22
Paraguay								
Peru					227.19			227.19
Suriname								
Uruguay							1.18	1.18
Venezuela			7.72	7.72			15.97	15.97
Subtotal South America	45.26		21.95	67.21	1,125.38	7.98	409.33	1,542.69

US Census Bureau Trade Statistics: Pistachio Imports 2020-2021 - Tons

Country	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	YTD
Afghanistan	11.41	13.85	23.62	5.85	5.51	0.25	9.01	4.40	17.18	3.91	3.05	18.54	116.59
Armenia													
Australia													
Australia													
Belgium													
Cameroon									0.87				0.87
Canada	4.64	7.62	7.46	18.60	7.12	5.36	19.90	23.75	3.97	1.42	5.71	1.63	107.17
Chile													
China			0.29										0.29
Costa Rica													
Cote d'Ivoire													
Cyprus										0.27			0.27
Egypt													
France						0.05		0.11		0.08	0.31		0.55
Germany	3.44	14.32	7.33	4.78	5.16	2.72	3.89	4.00	1.83	6.29	9.65	1.82	65.24
Greece	0.30	0.31	16.34	1.87	0.72		0.54	1.28	1.32	0.21		0.43	23.32
Hong Kong													
India									0.18				0.18
Iran	5.65												5.65
Iraq				5.92	0.48	2.50		1.51					10.40
Israel				0.63									0.63
Italy	4.11	6.10	2.84	3.71	1.93	5.04	5.79	10.30	3.62	17.08	11.61	9.32	81.44
Japan													
Jordan	4.00	0.63		6.00				6.00	1.50			5.00	23.13
Lebanon													
Luxemburg													
Macau													
Malta													
Mexico						1.35	0.69		1.37	1.44	1.37	1.40	7.62
Monaco											1.26		1.26
Netherlands													
Niger													
Pakistan													
Poland													
Portugal													
Russia													0.60
San Marino		0.23						0.10			0.23		0.56
Spain		0.56				0.25	0.09	1.63	0.50	2.24	10.23		15.50
Switzerland											0.11	0.15	0.26
Syria				1.70		0.20				5.60			7.50
Taiwan													
Thailand		3.95		0.20	1.32	0.27	2.76	1.23	1.13	0.95	2.27		14.06
Turkey	42.44	123.42	115.12	99.93	80.85	63.84	146.89	110.23	99.66	36.80	67.07	62.46	1,048.71
United Kingdom													
United Arab Emirates									0.20				0.20
Vietnam	225.02	191.60	113.00	115.34	92.61	36.89	38.10	18.14	78.54	85.84	241.19	138.73	1,375.01
Total Imports	301.01	362.59	286.00	264.52	196.31	118.72	227.67	182.67	211.86	162.12	354.07	239.48	2,907.02