

Pistachio Industry Inventory Shipment Report ❖ Tons

2018-2019 Crop Year

December 2018 Year to Date Summary - Tons

	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
8/31/18 Carryover	14,510.44		21,311.23	11,635.36		47,457.03
2018 Crop Receipts	338,774.86		89,953.71	22,202.81		450,931.37
Gross Inventory	353,285.30		111,264.94	33,838.16		498,388.40
Domestic Shipments	28,455.68	0.00	131.18	129.38	6,004.39	34,720.64
Export Shipments	87,539.82	0.00	14,813.59	2,748.43	2,340.06	107,441.90
Total Shipments	115,995.49	0.00	14,944.78	2,877.82	8,344.45	142,162.54
Inventory Adjustments*	(40,652.98)		(13,907.41)	(4,635.80)		

Estimated Marketable Inventory

As of 12/31/2018	196,636.82	82,412.75	26,324.54	305,374.10
------------------	-------------------	------------------	------------------	-------------------

*Inventory Adjustments include a 12% shrinkage of Open Inshell new crop and conversions of AO and Kernels shipments to closed shell and shelling stock equivalents.

December 2018 Shipments

	Crop Year	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
Domestic							
December	2018/2019	8,988.47	0.00	19.96	0.00	1,554.94	10,563.37
	2017/2018	8,477.73	0.00	19.96	0.00	1,443.44	9,941.13
	2016/2017	8,132.37	0.00	44.91	0.00	944.97	9,122.25
	2015/2016	5,082.38	1.81	0.00	26.61	946.13	6,056.93
December YTD	2018/2019	28,455.68	0.00	131.18	129.38	6,004.39	34,720.64
	2017/2018	28,220.52	0.00	259.45	126.02	5,218.85	33,824.84
	2016/2017	26,807.86	0.00	241.86	161.18	3,778.18	30,989.09
	2015/2016	17,720.60	22.56	0.00	106.44	3,654.76	21,504.36
Export							
December	2018/2019	13,978.97	0.00	1,717.05	273.53	874.47	16,844.03
	2017/2018	17,472.20	0.00	2,121.00	19.96	1,017.24	20,630.41
	2016/2017	10,924.33	29.48	1,219.24	0.77	666.34	12,840.16
	2015/2016	4,955.88	39.92	257.89	0.00	180.93	5,434.61
December YTD	2018/2019	87,539.82	0.00	14,813.59	2,748.43	2,340.06	107,441.90
	2017/2018	76,789.17	0.00	12,575.92	252.47	3,075.10	92,692.67
	2016/2017	75,454.76	164.77	13,087.75	57.30	2,043.90	90,808.48
	2015/2016	25,073.18	98.88	1,442.75	24.02	696.70	27,335.54
Total Shipments							
December	2018/2019	22,967.44	0.00	1,737.01	273.53	2,429.42	27,407.39
	2017/2018	25,949.93	0.00	2,140.96	19.96	2,460.68	30,571.54
	2016/2017	19,056.70	29.48	1,264.15	0.77	1,611.31	21,962.41
	2015/2016	10,038.26	41.73	257.89	26.61	1,127.05	11,491.55
December YTD	2018/2019	115,995.49	0.00	14,944.78	2,877.82	8,344.45	142,162.54
	2017/2018	105,009.70	0.00	12,835.38	378.49	8,293.95	126,517.52
	2016/2017	102,262.62	164.77	13,329.61	218.49	5,822.08	121,797.57
	2015/2016	42,793.78	121.44	1,442.75	130.46	4,351.47	48,839.90

December 2018 - Year To Date Shipments Compared with Last Year - Tons

Domestic	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019
September	5,769.68	4,678.10			41.27		108.78		1,199.75	1,352.12	7,119.48	6,030.22
October	7,048.81	7,264.08			98.43	111.22	17.24	129.38	1,297.41	1,494.48	8,461.89	8,999.17
November	6,924.30	7,525.03			99.79				1,278.25	1,602.85	8,302.34	9,127.88
December	8,477.73	8,988.47			19.96	19.96			1,443.44	1,554.94	9,941.13	10,563.37
January	6,775.43				3.82		111.79		1,507.01		8,398.04	
February	6,047.60								1,170.32		7,217.92	
March	7,114.55				9.07		89.24		1,516.24		8,729.10	
April	6,193.88				19.96		20.31		1,470.18		7,704.33	
May	4,934.65						39.92		1,858.55		6,833.12	
June	7,082.52				19.96		16.08		1,641.65		8,760.21	
July	5,076.38								1,415.65		6,492.03	
August	5,467.72				2.00		36.17		1,841.19		7,347.08	
YTD Total	28,220.52	28,455.68			259.45	131.18	126.02	129.38	5,218.85	6,004.39	33,824.84	34,720.64
Year Total	76,913.26	28,455.68			314.25	131.18	439.52	129.38	17,639.64	6,004.39	95,306.67	34,720.64

Export	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019
September	8,138.50	8,865.11			894.18	1,197.41	192.60	1,125.15	698.17	418.67	9,923.44	11,606.35
October	22,615.55	24,981.50			5,088.95	3,310.08		568.76	555.66	432.59	28,260.16	29,292.94
November	28,562.92	39,714.23			4,471.79	8,589.05	39.92	780.99	804.03	614.31	33,878.66	49,698.58
December	17,472.20	13,978.97			2,121.00	1,717.05	19.96	273.53	1,017.24	874.47	20,630.41	16,844.03
January	11,244.99				868.54		182.45		470.38		12,766.36	
February	10,263.24				1,683.96		59.88		651.07		12,658.14	
March	12,993.38				2,635.73		159.67		809.23		16,598.02	
April	10,861.40				2,162.86		199.58		342.09		13,565.92	
May	7,524.62				1,537.83		139.30		1,506.34		10,708.08	
June	8,643.87				1,695.39		99.79		1,362.20		11,801.25	
July	6,359.39				1,663.93		403.11		1,313.45		9,739.88	
August	2,174.10				2,535.17		898.06		341.81		5,949.14	
YTD Total	76,789.17	87,539.82			12,575.92	14,813.59	252.47	2,748.43	3,075.10	2,340.06	92,692.67	107,441.90
Year Total	146,854.16	87,539.82			27,359.33	14,813.59	2,394.31	2,748.43	9,871.67	2,340.06	186,479.47	107,441.90

Total YTD Shipments	105,009.70	115,995.49			12,835.38	14,944.78	378.49	2,877.82	8,293.95	8,344.45	126,517.52	142,162.54
---------------------	------------	------------	--	--	-----------	-----------	--------	----------	----------	----------	------------	------------

**December 2018
Export Destination Report (Last Year/This Year) - Tons**

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019
North America												
Canada	693.47	612.39							123.02	34.04	816.49	646.43
Mexico	167.02	343.54								5.91	167.02	349.45
Subtotal North America	860.49	955.93							123.02	39.94	983.51	995.88
Central America												
Costa Rica												
Guatemala		7.26										7.26
Other Central America	0.39	1.24							0.09	0.02	0.48	1.26
Subtotal Central America	0.39	8.50							0.09	0.02	0.48	8.52
South America												
Argentina		1.00										1.00
Brazil	10.94	27.35							9.92	9.10	20.86	36.44
Chile	35.31	23.16								1.22	35.31	24.38
Colombia		11.11								2.18		13.29
Ecuador	11.34										11.34	
Peru	11.23										11.23	
Venezuela												
Other South America	1.38	2.35							0.20	0.33	1.58	2.67
Subtotal South America	70.20	64.96							10.12	12.83	80.32	77.79
Europe												
Belgium	332.90	151.05									332.90	151.05
Bulgaria	19.94	19.05									19.94	19.05
Cyprus	19.96					19.05					19.96	19.05
Czech Republic	23.59	113.40							6.21		29.79	113.40
Denmark												
France	179.63	407.33							94.30	103.79	273.93	511.12
Germany	846.47	1,873.46									846.47	1,873.46
Greece		46.27								2.99		49.26
Italy	380.56	383.47				116.76	175.63		38.10	124.61	535.42	683.72
Latvia	21.32	58.06									21.32	58.06
Lithuania	59.88	198.59								19.02	59.88	217.61
Luxembourg	199.58	39.92									199.58	39.92
Netherlands	416.28	935.32							29.02	66.68	445.29	1,002.00
Norway		12.70								7.26		19.96
Poland	78.79	58.88									78.79	58.88
Portugal		33.54										33.54
Romania		29.94										29.94
Russia												
Spain	618.84	1,131.56									618.84	1,131.56
Sweden		18.96										18.96
Switzerland	39.01	39.92									39.01	39.92
Ukraine		19.05										19.05
United Kingdom	290.79	326.21							16.34	32.84	307.13	359.05
Other Europe	199.58	192.30									199.58	192.30
Subtotal Europe	3,727.11	6,088.98				116.76	194.69		183.96	357.19	4,027.84	6,640.86

**December 2018
Export Destination Report (Last Year/This Year) - Tons**

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019
Asia												
China	4,178.19	1,344.12			765.74	21.77				90.90	4,943.94	1,456.80
Hong Kong	4,854.37	1,448.70			962.77	269.09		14.98	2.45	5.31	5,819.59	1,738.07
India	354.69	495.88				156.95				8.30	354.69	661.12
Indonesia	1.87										1.87	
Japan	159.43	135.35							17.76	28.02	177.19	163.37
Korea	119.96	76.55							3.40	2.49	123.36	79.04
Malaysia	32.66	32.66									32.66	32.66
Philippines	4.08	17.90								1.31	4.08	19.20
Singapore	26.47	27.65									26.47	27.65
Taiwan	20.28	40.24									20.28	40.24
Thailand	64.86	52.96							1.36	0.95	66.23	53.91
Vietnam	242.05	199.73			39.92	219.54				99.79	281.96	519.07
Other Asia		39.01										39.01
Subtotal Asia	10,058.91	3,910.74			1,768.43	667.35		14.98	24.97	237.07	11,852.31	4,830.15
Middle East & Africa												
Algeria		36.91										36.91
Egypt	58.51	99.04									58.51	99.04
Israel	245.14	413.67							13.61	31.03	258.74	444.70
Jordan	19.50	38.56			59.88	199.58					79.38	238.14
Lebanon		29.94			39.01	19.50				4.95	39.01	54.39
Saudi Arabia	648.24	959.98									648.24	959.98
South Africa	11.34	19.50									11.34	19.50
Turkey	695.37	376.15			136.94	616.42	19.96	219.54	624.83	108.38	1,477.10	1,320.49
United Arab Emirates	472.62	445.42						39.01		11.23	472.62	495.66
Other Middle East & Africa	120.43	141.61				19.50			0.45		120.88	161.12
Subtotal M. East/Africa	2,271.15	2,560.78			235.82	855.01	19.96	258.55	638.90	155.59	3,165.83	3,829.93
Australia/Oceania												
Australia	471.77	364.39							36.19	71.84	507.95	436.22
Fr. Polynesia (Tahiti)		0.47										0.47
New Zealand	11.79	23.81									11.79	23.81
Other Australia/Oceania	0.38	0.41									0.38	0.41
Subtotal Aus./Oceania	483.94	389.08							36.19	71.84	520.13	460.91
Other												
Other												
Subtotal Other												
Totals	17,472.20	13,978.97			2,121.00	1,717.05	19.96	273.53	1,017.24	874.47	20,630.41	16,844.03

December 2018
Year to Date Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019
North America												
Canada	2,758.10	2,963.16							313.92	297.74	3,072.02	3,260.90
Mexico	893.76	1,112.97						39.92	2.99	7.89	896.75	1,160.78
Subtotal North America	3,651.86	4,076.13						39.92	316.92	305.63	3,968.77	4,421.68
Central America												
Costa Rica												
Guatemala		7.26										7.26
Other Central America	1.47	4.01							0.27	0.45	1.74	4.46
Subtotal Central America	1.47	11.27							0.27	0.45	1.74	11.72
South America												
Argentina	2.50	10.98									2.50	10.98
Brazil	85.24	122.41							52.88	41.61	138.12	164.02
Chile	60.87	70.22							2.99	1.22	63.87	71.44
Colombia	51.53	108.10							0.83	2.18	52.37	110.28
Ecuador	22.68	33.45								3.40	22.68	36.86
Peru	36.48	64.76									36.48	64.76
Venezuela												
Other South America	3.14	4.55							0.20	0.49	3.35	5.04
Subtotal South America	262.44	414.47							56.91	48.90	319.35	463.37
Europe												
Belgium	1,606.82	829.47							19.05	18.38	1,625.87	847.85
Bulgaria	78.90	81.19									78.90	81.19
Cyprus	33.57	19.96				19.05					33.57	39.01
Czech Republic	35.56	233.15							11.19		46.76	233.15
Denmark												
France	802.35	1,334.40							232.87	167.27	1,035.22	1,501.67
Germany	4,131.63	6,448.07							135.06	42.44	4,266.69	6,490.51
Greece	19.05	85.28								2.99	19.05	88.27
Italy	1,350.99	1,468.30			231.52	292.39	99.79		90.31	301.44	1,772.61	2,062.14
Latvia	69.54	117.48									69.54	117.48
Lithuania	482.00	438.00								38.08	482.00	476.07
Luxembourg	459.04	1,014.88									459.04	1,014.88
Netherlands	2,630.74	3,534.79							82.65	105.69	2,713.40	3,640.48
Norway	29.94	32.66							9.98	7.26	39.92	39.92
Poland	156.62	251.48									156.62	251.48
Portugal	39.92	73.46									39.92	73.46
Romania		209.38										209.38
Russia		22.45										22.45
Spain	1,829.24	2,667.21							3.99		1,833.23	2,667.21
Sweden		18.96							0.01		0.01	18.96
Switzerland	148.21	332.94							0.69		148.91	332.94
Ukraine		71.10										71.10
United Kingdom	1,139.06	1,400.13							102.30	84.74	1,241.36	1,484.87
Other Europe	439.08	546.30								1.00	439.08	547.30
Subtotal Europe	15,482.27	21,231.06			231.52	311.44	99.79		688.12	769.28	16,501.70	22,311.78

December 2018
Year to Date Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019
Asia												
China	29,594.45	30,019.20			5,727.43	6,305.54		361.00	218.43	129.00	35,540.31	36,814.75
Hong Kong	16,899.79	19,375.92			5,467.64	6,139.94	132.32	1,295.01	40.64	53.55	22,540.40	26,864.42
India	521.95	1,258.46				156.95		79.83	37.14	164.93	559.09	1,660.17
Indonesia	4.38	1.21									4.38	1.21
Japan	420.89	414.31							45.98	96.33	466.87	510.64
Korea, South	351.66	318.42							8.85	15.88	360.51	334.30
Malaysia	184.16	183.38									184.16	183.38
Philippines	35.72	68.74							2.72	1.31	38.44	70.05
Singapore	87.32	157.81							0.68		88.00	157.81
Taiwan	80.48	353.91								1.13	80.48	355.04
Thailand	145.61	397.62							3.13	8.71	148.74	406.33
Vietnam	1,146.32	2,419.33			83.43	309.42	0.40	338.29	39.92	139.39	1,270.06	3,206.44
Other Asia	20.41	39.01									20.41	39.01
Subtotal Asia	49,493.14	55,007.31			11,278.50	12,911.85	132.72	2,074.14	397.48	610.23	61,301.85	70,603.54
Middle East & Africa												
Algeria		55.96										55.96
Egypt	59.55	177.84									59.55	177.84
Israel	770.47	1,032.64							85.96	40.67	856.43	1,073.31
Jordan	720.66	38.56			419.13	199.58		119.75	58.50	35.74	1,198.29	393.63
Lebanon		61.08			97.52	39.01				14.62	97.52	114.71
Saudi Arabia	1,826.16	2,316.15			197.32						2,023.48	2,316.15
South Africa	37.65	51.71							4.08	6.80	41.73	58.51
Turkey	2,136.46	746.74			351.94	1,312.70	19.96	475.62	1,298.83	349.47	3,807.18	2,884.52
United Arab Emirates	879.44	1,140.81						39.01		22.45	879.44	1,202.27
Other Middle East & Africa	278.44	405.83				39.01			1.59	2.27	280.02	447.11
Subtotal M. East/Africa	6,708.81	6,027.31			1,065.91	1,590.30	19.96	634.38	1,448.96	472.03	9,243.64	8,724.01
Australia/Oceania												
Australia	1,097.90	670.14							165.96	133.04	1,263.86	803.18
Fr. Polynesia (Tahiti)	0.87	1.19									0.87	1.19
New Zealand	88.75	99.70							0.39	0.41	89.15	100.11
Other Australia/Oceania	1.65	1.23							0.09	0.09	1.73	1.31
Subtotal Aus./Oceania	1,189.18	772.27							166.44	133.53	1,355.62	905.80
Other												
Other												
Subtotal Other												
Totals	76,789.17	87,539.82			12,575.92	14,813.59	252.47	2,748.43	3,075.10	2,340.06	92,692.67	107,441.90