

Pistachio Industry Inventory Shipment Report ❖ Pounds

2018-2019 Crop Year

December 2018 Year to Date Summary - Pounds

	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
8/31/18 Carryover	31,989,505		46,982,431	25,651,136		104,623,072
2018 Crop Receipts	746,858,150		198,310,642	48,947,984		994,116,776
Gross Inventory	778,847,655		245,293,073	74,599,120		1,098,739,848
Domestic Shipments	62,732,970	0	289,205	285,238	13,237,197	76,544,610
Export Shipments	192,989,019	0	32,657,834	6,059,157	5,158,854	236,864,864
Total Shipments	255,721,989	0	32,947,039	6,344,395	18,396,051	313,409,474
Inventory Adjustments*	(89,622,978)		(30,660,085)	(10,220,028)		

Estimated Marketable Inventory

As of 12/31/2018	433,502,688		181,685,949	58,034,697		673,223,334
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*Inventory Adjustments include a 12% shrinkage of Open Inshell new crop and conversions of AO and Kernels shipments to closed shell and shelling stock equivalents.

December 2018 Shipments

	Crop Year	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
Domestic							
December	2018/2019	19,815,842	0	44,000	0	3,428,002	23,287,844
	2017/2018	18,689,882	0	44,000	0	3,182,189	21,916,071
	2016/2017	17,928,510	0	99,000	0	2,083,266	20,110,776
	2015/2016	11,204,545	4,000	0	58,663	2,085,822	13,353,030
	December YTD	2018/2019	62,732,970	0	289,205	285,238	13,237,197
	2017/2018	62,214,561	0	571,985	277,815	11,505,399	74,569,760
	2016/2017	59,100,226	0	533,207	355,339	8,329,319	68,318,091
	2015/2016	39,066,570	49,725	0	234,663	8,057,239	47,408,197
Export							
December	2018/2019	30,817,840	0	3,785,391	603,018	1,927,853	37,134,102
	2017/2018	38,518,964	0	4,675,935	44,000	2,242,600	45,481,499
	2016/2017	24,083,616	65,000	2,687,926	1,688	1,469,009	28,307,239
	2015/2016	10,925,665	88,000	568,536	0	398,865	11,981,066
	December YTD	2018/2019	192,989,019	0	32,657,834	6,059,157	5,158,854
	2017/2018	169,288,302	0	27,724,700	556,600	6,779,323	204,348,925
	2016/2017	166,346,468	363,250	28,853,067	126,332	4,505,950	200,195,067
	2015/2016	55,275,981	218,000	3,180,676	52,947	1,535,940	60,263,544
Total Shipments							
December	2018/2019	50,633,682	0	3,829,391	603,018	5,355,855	60,421,946
	2017/2018	57,208,846	0	4,719,935	44,000	5,424,789	67,397,570
	2016/2017	42,012,126	65,000	2,786,926	1,688	3,552,275	48,418,015
	2015/2016	22,130,210	92,000	568,536	58,663	2,484,687	25,334,096
	December YTD	2018/2019	255,721,989	0	32,947,039	6,344,395	18,396,051
	2017/2018	231,502,863	0	28,296,685	834,415	18,284,722	278,918,685
	2016/2017	225,446,694	363,250	29,386,274	481,671	12,835,269	268,513,158
	2015/2016	94,342,551	267,725	3,180,676	287,610	9,593,179	107,671,741

December 2018 - Year To Date Shipments Compared with Last Year - Pounds

Domestic	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019
September	12,719,759	10,313,269			90,985		239,815		2,644,948	2,980,868	15,695,507	13,294,137
October	15,539,704	16,014,289			217,000	245,205	38,000	285,238	2,860,257	3,294,710	18,654,961	19,839,442
November	15,265,216	16,589,570			220,000				2,818,005	3,533,617	18,303,221	20,123,187
December	18,689,882	19,815,842			44,000	44,000			3,182,189	3,428,002	21,916,071	23,287,844
January	14,937,005				8,415		246,453		3,322,326		18,514,199	
February	13,332,443								2,580,069		15,912,512	
March	15,684,645				20,000		196,730		3,342,677		19,244,052	
April	13,654,943				44,000		44,768		3,241,142		16,984,853	
May	10,878,864						88,000		4,097,332		15,064,196	
June	15,614,032				44,000		35,450		3,619,159		19,312,641	
July	11,191,310								3,120,917		14,312,227	
August	12,054,049				4,400		79,746		4,059,068		16,197,263	
YTD Total	62,214,561	62,732,970			571,985	289,205	277,815	285,238	11,505,399	13,237,197	74,569,760	76,544,610
Year Total	169,561,852	62,732,970			692,800	289,205	968,962	285,238	38,888,089	13,237,197	210,111,703	76,544,610

Export	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019
September	17,942,013	19,543,899			1,971,300	2,639,800	424,600	2,480,500	1,539,168	923,003	21,877,081	25,587,202
October	49,857,922	55,073,857			11,219,015	7,297,351		1,253,883	1,225,008	953,692	62,301,945	64,578,783
November	62,969,403	87,553,423			9,858,450	18,935,292	88,000	1,721,756	1,772,547	1,354,306	74,688,400	109,564,777
December	38,518,964	30,817,840			4,675,935	3,785,391	44,000	603,018	2,242,600	1,927,853	45,481,499	37,134,102
January	24,790,542				1,914,767		402,222		1,036,993		28,144,524	
February	22,626,185				3,712,427		132,000		1,435,346		27,905,958	
March	28,645,024				5,810,699		352,000		1,784,022		36,591,745	
April	23,944,876				4,768,200		440,000		754,160		29,907,236	
May	16,588,659				3,390,268		307,091		3,320,859		23,606,877	
June	19,056,153				3,737,635		220,000		3,003,081		26,016,869	
July	14,019,826				3,668,287		888,692		2,895,603		21,472,408	
August	4,792,997				5,589,000		1,979,850		753,543		13,115,390	
YTD Total	169,288,302	192,989,019			27,724,700	32,657,834	556,600	6,059,157	6,779,323	5,158,854	204,348,925	236,864,864
Year Total	323,752,564	192,989,019			60,315,983	32,657,834	5,278,455	6,059,157	21,762,930	5,158,854	411,109,932	236,864,864

Total YTD Shipments	231,502,863	255,721,989			28,296,685	32,947,039	834,415	6,344,395	18,284,722	18,396,051	278,918,685	313,409,474
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**December 2018
Export Destination Report (Last Year/This Year) - Pounds**

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019
North America												
Canada	1,528,820	1,350,063							271,201	75,041	1,800,021	1,425,104
Mexico	368,208	757,369								13,020	368,208	770,389
Subtotal North America	1,897,028	2,107,432							271,201	88,061	2,168,229	2,195,493
Central America												
Costa Rica												
Guatemala		16,000										16,000
Other Central America	862	2,740							196	38	1,058	2,778
Subtotal Central America	862	18,740							196	38	1,058	18,778
South America												
Argentina		2,202										2,202
Brazil	24,125	60,288							21,863	20,056	45,988	80,344
Chile	77,850	51,050								2,700	77,850	53,750
Colombia		24,500								4,800		29,300
Ecuador	25,000										25,000	
Peru	24,750										24,750	
Venezuela												
Other South America	3,042	5,170							450	720	3,492	5,890
Subtotal South America	154,767	143,210							22,313	28,276	177,080	171,486
Europe												
Belgium	733,905	333,000									733,905	333,000
Bulgaria	43,950	42,000									43,950	42,000
Cyprus	44,000					42,000					44,000	42,000
Czech Republic	52,000	250,000							13,680		65,680	250,000
Denmark												
France	396,000	898,000							207,900	228,810	603,900	1,126,810
Germany	1,866,125	4,130,202									1,866,125	4,130,202
Greece		102,000								6,600		108,600
Italy	838,985	845,400			257,400	387,200			84,000	274,710	1,180,385	1,507,310
Latvia	47,000	128,000									47,000	128,000
Lithuania	132,000	437,800								41,940	132,000	479,740
Luxembourg	440,000	88,000									440,000	88,000
Netherlands	917,718	2,062,000							63,970	147,000	981,688	2,209,000
Norway		28,000								16,000		44,000
Poland	173,691	129,800									173,691	129,800
Portugal		73,950										73,950
Romania		66,000										66,000
Russia												
Spain	1,364,287	2,494,625									1,364,287	2,494,625
Sweden		41,800										41,800
Switzerland	86,000	88,000									86,000	88,000
Ukraine		42,000										42,000
United Kingdom	641,080	719,150							36,016	72,400	677,096	791,550
Other Europe	440,000	423,950									440,000	423,950
Subtotal Europe	8,216,741	13,423,677			257,400	429,200			405,566	787,460	8,879,707	14,640,337

**December 2018
Export Destination Report (Last Year/This Year) - Pounds**

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019
Asia												
China	9,211,186	2,963,232			1,688,149	48,000				200,400	10,899,335	3,211,632
Hong Kong	10,701,874	3,193,773			2,122,500	593,241		33,018	5,400	11,700	12,829,774	3,831,732
India	781,950	1,093,200				346,000				18,293	781,950	1,457,493
Indonesia	4,117										4,117	
Japan	351,480	298,400							39,150	61,770	390,630	360,170
Korea, South	264,453	168,757							7,500	5,500	271,953	174,257
Malaysia	72,000	72,000									72,000	72,000
Philippines	8,988	39,453								2,880	8,988	42,333
Singapore	58,356	60,960									58,356	60,960
Taiwan	44,714	88,714									44,714	88,714
Thailand	143,000	116,750							3,000	2,100	146,000	118,850
Vietnam	533,611	440,332			88,000	484,000				220,000	621,611	1,144,332
Other Asia		86,000										86,000
Subtotal Asia	22,175,729	8,621,571			3,898,649	1,471,241		33,018	55,050	522,643	26,129,428	10,648,473
Middle East & Africa												
Algeria		81,361										81,361
Egypt	129,000	218,353									129,000	218,353
Israel	540,425	911,975						30,000	68,400		570,425	980,375
Jordan	43,000	85,000			132,000	440,000					175,000	525,000
Lebanon		66,000			86,000	43,000				10,912	86,000	119,912
Saudi Arabia	1,429,100	2,116,350									1,429,100	2,116,350
South Africa	25,000	43,000									25,000	43,000
Turkey	1,533,000	829,250			301,886	1,358,950	44,000	484,000	1,377,500	238,944	3,256,386	2,911,144
United Arab Emirates	1,041,925	981,975						86,000		24,750	1,041,925	1,092,725
Other Middle East & Africa	265,500	312,192				43,000			1,000		266,500	355,192
Subtotal M. East/Africa	5,006,950	5,645,456			519,886	1,884,950	44,000	570,000	1,408,500	343,006	6,979,336	8,443,412
Australia/Oceania												
Australia	1,040,049	803,320							79,774	158,369	1,119,823	961,689
Fr. Polynesia (Tahiti)		1,026										1,026
New Zealand	26,000	52,500									26,000	52,500
Other Australia/Oceania	838	908									838	908
Subtotal Aus./Oceania	1,066,887	857,754							79,774	158,369	1,146,661	1,016,123
Other												
Other												
Subtotal Other												
Totals	38,518,964	30,817,840			4,675,935	3,785,391	44,000	603,018	2,242,600	1,927,853	45,481,499	37,134,102

December 2018
Year to Date Export Destination Report (Last Year/This Year) - Pounds

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019
North America												
Canada	6,080,464	6,532,543							692,067	656,394	6,772,531	7,188,937
Mexico	1,970,367	2,453,637						88,000	6,600	17,400	1,976,967	2,559,037
Subtotal North America	8,050,831	8,986,180						88,000	698,667	673,794	8,749,498	9,747,974
Central America												
Costa Rica												
Guatemala		16,000										16,000
Other Central America	3,245	8,843							601	994	3,846	9,837
Subtotal Central America	3,245	24,843							601	994	3,846	25,837
South America												
Argentina	5,506	24,202									5,506	24,202
Brazil	187,913	269,869							116,585	91,729	304,498	361,598
Chile	134,200	154,800							6,600	2,700	140,800	157,500
Colombia	113,612	238,325							1,834	4,800	115,446	243,125
Ecuador	50,000	73,750								7,500	50,000	81,250
Peru	80,419	142,765									80,419	142,765
Venezuela												
Other South America	6,925	10,029							450	1,072	7,375	11,101
Subtotal South America	578,575	913,740							125,469	107,801	704,044	1,021,541
Europe												
Belgium	3,542,380	1,828,646							42,000	40,519	3,584,380	1,869,165
Bulgaria	173,950	179,000									173,950	179,000
Cyprus	74,000	44,000				42,000					74,000	86,000
Czech Republic	78,400	514,000							24,680		103,080	514,000
Denmark												
France	1,768,850	2,941,800							513,380	368,750	2,282,230	3,310,550
Germany	9,108,525	14,215,324							297,755	93,566	9,406,280	14,308,890
Greece	42,000	188,000								6,600	42,000	194,600
Italy	2,978,364	3,237,000			510,400	644,600	220,000		199,100	664,560	3,907,864	4,546,160
Latvia	153,300	259,000									153,300	259,000
Lithuania	1,062,600	965,600								83,940	1,062,600	1,049,540
Luxembourg	1,012,000	2,237,400									1,012,000	2,237,400
Netherlands	5,799,702	7,792,750							182,220	233,000	5,981,922	8,025,750
Norway	66,000	72,000							22,000	16,000	88,000	88,000
Poland	345,291	554,400									345,291	554,400
Portugal	88,000	161,950									88,000	161,950
Romania		461,600										461,600
Russia		49,500										49,500
Spain	4,032,718	5,880,100							8,800		4,041,518	5,880,100
Sweden		41,800								24	24	41,800
Switzerland	326,750	734,000							1,530		328,280	734,000
Ukraine		156,750										156,750
United Kingdom	2,511,160	3,086,710							225,526	186,810	2,736,686	3,273,520
Other Europe	968,000	1,204,363								2,200	968,000	1,206,563
Subtotal Europe	34,131,990	46,805,693			510,400	686,600	220,000		1,517,015	1,695,945	36,379,405	49,188,238

December 2018
Year to Date Export Destination Report (Last Year/This Year) - Pounds

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019	2017/2018	2018/2019
Asia												
China	65,243,487	66,179,884			12,626,614	13,901,111		795,864	481,542	284,400	78,351,643	81,161,259
Hong Kong	37,257,043	42,715,865			12,053,880	13,536,023	291,720	2,854,958	89,602	118,059	49,692,245	59,224,905
India	1,150,693	2,774,375				346,000		176,000	81,875	363,605	1,232,568	3,659,980
Indonesia	9,650	2,675									9,650	2,675
Japan	927,895	913,390							101,370	212,370	1,029,265	1,125,760
Korea, South	775,267	701,985							19,500	35,000	794,767	736,985
Malaysia	406,000	404,267									406,000	404,267
Philippines	78,737	151,551							6,000	2,880	84,737	154,431
Singapore	192,514	347,909							1,500		194,014	347,909
Taiwan	177,428	780,214								2,500	177,428	782,714
Thailand	321,000	876,597							6,900	19,200	327,900	895,797
Vietnam	2,527,161	5,333,615			183,920	682,150	880	745,800	88,000	307,296	2,799,961	7,068,861
Other Asia	44,987	86,000									44,987	86,000
Subtotal Asia	109,111,862	121,268,327			24,864,414	28,465,284	292,600	4,572,622	876,289	1,345,310	135,145,165	155,651,543
Middle East & Africa												
Algeria		123,361										123,361
Egypt	131,275	392,054									131,275	392,054
Israel	1,698,575	2,276,550							189,500	89,650	1,888,075	2,366,200
Jordan	1,588,750	85,000			924,000	440,000		264,000	128,975	78,793	2,641,725	867,793
Lebanon		134,650			215,000	86,000				32,240	215,000	252,890
Saudi Arabia	4,025,925	5,106,150			435,000						4,460,925	5,106,150
South Africa	83,000	114,000							9,000	15,000	92,000	129,000
Turkey	4,710,000	1,646,250			775,886	2,893,950	44,000	1,048,535	2,863,375	770,444	8,393,261	6,359,179
United Arab Emirates	1,938,792	2,515,003						86,000		49,500	1,938,792	2,650,503
Other Middle East & Africa	613,835	894,692				86,000			3,500	5,000	617,335	985,692
Subtotal M. East/Africa	14,790,152	13,287,710			2,349,886	3,505,950	44,000	1,398,535	3,194,350	1,040,627	20,378,388	19,232,822
Australia/Oceania												
Australia	2,420,423	1,477,390							365,874	293,295	2,786,297	1,770,685
Fr. Polynesia (Tahiti)	1,929	2,633									1,929	2,633
New Zealand	195,664	219,800							870	900	196,534	220,700
Other Australia/Oceania	3,631	2,703							188	188	3,819	2,891
Subtotal Aus./Oceania	2,621,647	1,702,526							366,932	294,383	2,988,579	1,996,909
Other												
Other												
Subtotal Other												
Totals	169,288,302	192,989,019			27,724,700	32,657,834	556,600	6,059,157	6,779,323	5,158,854	204,348,925	236,864,864