

2017 Pistachio Bearing Acreage, Production and Yield Per Acre by District and County

| | Bearing Acres* | Open Inshell | Closed Shell | Shelling Stock | Total Production (Pounds) | Yield/ Bearing Acre (Pounds) |
|----------------------------------|----------------|--------------------|--------------------|-------------------|---------------------------|------------------------------|
| District 1** | | | | | | |
| Kern | 89,380 | 166,295,819 | 29,267,692 | 14,376,029 | 209,939,540 | 2,349 |
| San Bernardino ⁽¹⁾ | 288 | 19,033 | 24,298 | 4,030 | 47,361 | 164 |
| San Luis Obispo | 244 | 100,591 | 105,062 | 8,462 | 214,115 | 878 |
| Santa Barbara | 650 | 188,061 | 37,387 | 11,094 | 236,542 | 364 |
| Tulare | 31,250 | 64,255,049 | 14,149,514 | 7,165,469 | 85,570,032 | 2,738 |
| District 1 Totals | 121,812 | 230,858,553 | 43,583,953 | 21,565,084 | 296,007,590 | 2,430 |
| District 2 | | | | | | |
| Fresno | 59,312 | 110,942,451 | 22,026,526 | 8,036,122 | 141,005,099 | 2,377 |
| Kings | 20,453 | 29,974,920 | 4,903,499 | 2,544,392 | 37,422,811 | 1,830 |
| Madera | 34,485 | 63,452,218 | 18,550,363 | 6,059,131 | 88,061,712 | 2,554 |
| Merced | 8,770 | 14,953,215 | 4,184,528 | 1,637,313 | 20,775,056 | 2,369 |
| District 2 Totals | 123,020 | 219,322,804 | 49,664,916 | 18,276,958 | 287,264,678 | 2,335 |
| District 3** | | | | | | |
| Northern Counties ⁽²⁾ | 5,165 | 9,499,869 | 5,002,395 | 1,034,149 | 15,536,413 | 3,008 |
| Southern Counties ⁽³⁾ | 388 | 903,553 | 481,425 | 83,665 | 1,468,643 | 3,785 |
| District 3 Totals | 5,553 | 10,403,422 | 5,483,820 | 1,117,814 | 17,005,056 | 3,062 |
| California Totals | 250,385 | 460,584,779 | 98,732,689 | 40,959,856 | 600,277,324 | 2,397 |
| District 4 Totals*** | N/A | 3,230,943 | 1,459,829 | 756,907 | 5,447,679 | N/A |
| Total US Pistachio Crop | | 463,815,722 | 100,192,518 | 41,716,763 | 605,725,003 | |

Sources: Administrative Committee for Pistachios Processors' Producer Delivery Reports and Acreage Surveys

*Bearing acreage is defined as plantings six years old and older. Acreage survey currently underway and acreage numbers are subject to revision by mid-2018.

**Counties with few growers have been combined due to privacy issues.

⁽¹⁾ Includes Riverside County

⁽²⁾ Butte, Colusa, Glenn, Placer, Sutter, Tehama, Yolo

⁽³⁾ Alameda, Calaveras, Contra Costa, San Joaquin, Stanislaus

***District 4 is Arizona and New Mexico

California Pistachio Acreage and Crop Value

| Year | Acreage | | | | Yield | | Crop Value | | |
|------|----------------------|-------------|----------|---------------|--------------------|-----------------------------|-----------------------------------|--------------------------|--------------------|
| | Bearing ¹ | Non-Bearing | Total | New Plantings | Bearing Yield/Acre | Production (Million Pounds) | Average Return/Pound ² | Total Value (Million \$) | Value/Bearing Acre |
| 1979 | 25,440 | 6,211 | 31,651 | 666 | 676 | 17.2 | 1.60 | 27.50 | 1,081 |
| 1980 | 25,773 | 8,989 | 34,762 | 1,382 | 1,055 | 27.2 | 2.05 | 55.80 | 2,165 |
| 1981 | 27,541 | 13,084 | 40,625 | 6,494 | 523 | 14.4 | 1.36 | 19.60 | 712 |
| 1982 | 29,902 | 15,619 | 45,521 | 5,002 | 1,468 | 43.9 | 1.49 | 63.70 | 2,130 |
| 1983 | 31,143 | 15,959 | 47,102 | 4,349 | 844 | 26.3 | 1.41 | 37.30 | 1,198 |
| 1984 | 30,788 | 16,794 | 47,582 | 2,488 | 2,027 | 63.0 | 0.98 | 61.70 | 2,004 |
| 1985 | 32,332 | 18,739 | 51,071 | 5,126 | 838 | 27.1 | 1.37 | 36.60 | 1,132 |
| 1986 | 34,243 | 20,438 | 54,681 | 2,579 | 2,240 | 76.7 | 1.12 | 85.90 | 2,509 |
| 1987 | 40,985 | 16,365 | 57,350 | 1,266 | 818 | 33.0 | 1.37 | 47.20 | 1,152 |
| 1988 | 47,234 | 10,258 | 57,492 | 1,461 | 2,117 | 93.4 | 1.22 | 109.30 | 2,314 |
| 1989 | 50,900 | 12,000 | 62,900 | 3,209 | 800 | 38.8 | 1.63 | 63.20 | 1,242 |
| 1990 | 53,700 | 11,100 | 64,800 | 2,655 | 2,375 | 119.9 | 1.02 | 129.50 | 2,412 |
| 1991 | 55,700 | 13,300 | 69,000 | 3,686 | 1,465 | 76.3 | 1.25 | 100.70 | 1,808 |
| 1992 | 56,500 | 13,900 | 70,400 | 2,894 | 2,592 | 146.5 | 1.03 | 150.90 | 2,671 |
| 1993 | 57,000 | 15,700 | 72,700 | 2,480 | 2,648 | 150.9 | 1.07 | 161.50 | 2,833 |
| 1994 | 57,507 | 16,633 | 74,140 | 3,568 | 2,232 | 128.3 | 0.92 | 118.10 | 2,054 |
| 1995 | 60,300 | 13,400 | 73,700 | 3,413 | 2,449 | 147.7 | 1.09 | 160.94 | 2,669 |
| 1996 | 64,300 | 17,100 | 81,400 | 4,872 | 1,622 | 104.3 | 1.16 | 120.99 | 1,882 |
| 1997 | 65,373 | 17,062 | 82,435 | 3,839 | 2,746 | 179.5 | 1.13 | 202.84 | 3,103 |
| 1998 | 68,000 | 19,300 | 87,300 | 3,620 | 2,757 | 187.5 | 1.03 | 193.10 | 2,840 |
| 1999 | 71,000 | 21,000 | 92,000 | 5,496 | 1,724 | 122.4 | 1.33 | 162.78 | 2,293 |
| 2000 | 74,578 | 21,730 | 96,308 | 3,903 | 3,239 | 241.6 | 1.01 | 244.02 | 3,272 |
| 2001 | 78,000 | 23,500 | 101,500 | 8,025 | 2,055 | 160.3 | 1.01 | 161.90 | 2,076 |
| 2002 | 83,000 | 23,000 | 106,000 | 2,475 | 3,644 | 302.4 | 1.10 | 332.64 | 4,008 |
| 2003 | 88,000 | 23,000 | 111,000 | 3,016 | 1,341 | 118.0 | 1.22 | 143.96 | 1,636 |
| 2004 | 93,000 | 24,733 | 117,733 | 7,314 | 3,729 | 346.8 | 1.34 | 464.71 | 4,997 |
| 2005 | 104,552 | 32,295 | 136,847 | 11,465 | 2,701 | 282.4 | 2.05 | 578.92 | 5,537 |
| 2006 | 112,532 | 40,112 | 152,644 | 15,842 | 2,110 | 237.5 | 1.89 | 448.88 | 3,989 |
| 2007 | 115,007 | 62,341 | 177,348 | 24,794 | 3,615 | 415.7 | 1.41 | 586.14 | 5,097 |
| 2008 | 118,133 | 78,155 | 196,288 | 18,740 | 2,353 | 278.0 | 2.05 | 569.90 | 4,824 |
| 2009 | 125,637 | 82,969 | 208,606 | 12,128 | 2,822 | 354.5 | 1.67 | 592.02 | 4,712 |
| 2010 | 137,102 | 78,234 | 215,336 | 6,730 | 3,806 | 521.8 | 2.22 | 1,158.40 | 8,449 |
| 2011 | 152,944 | 73,392 | 226,336 | 11,000* | 2,902 | 443.8 | 1.98 | 878.72 | 5,745 |
| 2012 | 177,738 | 62,308 | 240,046 | 13,710* | 3,100 | 551.0 | 2.61 | 1,438.11 | 8,091 |
| 2013 | 202,997 | 68,068 | 271,065 | 24,500* | 2,312 | 469.3 | 3.48 | 1,633.16 | 8,045 |
| 2014 | 220,527 | 73,940 | 294,467 | 18,000* | 2,329 | 513.6 | 3.57 | 1,833.55 | 8,314 |
| 2015 | 232,655 | 69,312 | 301,967 | 7,500* | 1,161 | 270.1 | 3.29 | 888.63 | 3,820 |
| 2016 | 239,385 | 72,582 | 311,967 | 10,000* | 3,745 | 896.5 | 1.68 | 1,506.12 | 6,292 |
| 2017 | 250,385* | 79,582* | 329,967* | 18,000* | 2,397 | 600.3 | 2017 average return unavailable | | |

Sources: CPC, ACP and CASS statistical data

¹Bearing acreage for 1989 to date is defined as plantings six years old and older. Bearing acreage prior to 1989 is defined as plantings seven years and older.

²Weighted average which includes shelling stock. CASS revises periodically (Note: 2015 revised from 2.48 to 3.29).

*Approximate numbers due to uncertainties of removal and replanting. An acreage survey is currently underway and revised numbers will be released in mid-2018.

California Pistachio Production History

| Year | Total Production | Open Inshell | Percent of Total Production | Closed Shell* | Percent of Total Production | Shelling Stock | Percent of Total Production | Yield (Pounds/Acre) |
|------|------------------|--------------|-----------------------------|---------------|-----------------------------|----------------|-----------------------------|---------------------|
| 1979 | 17,200,000 | 17,200,000 | - | - | - | n/a | n/a | 676 |
| 1980 | 27,200,000 | 18,600,000 | 68.4% | - | - | 8,600,000 | 31.6% | 1,055 |
| 1981 | 14,147,875 | 10,903,242 | 77.1% | - | - | 3,244,633 | 22.9% | 523 |
| 1982 | 43,214,539 | 37,366,499 | 86.5% | - | - | 5,848,040 | 13.5% | 1,468 |
| 1983 | 26,319,156 | 20,886,616 | 79.4% | - | - | 5,432,540 | 20.6% | 844 |
| 1984 | 62,638,990 | 45,171,125 | 72.1% | - | - | 17,467,865 | 27.9% | 2,027 |
| 1985 | 27,288,795 | 22,497,527 | 82.4% | - | - | 4,791,268 | 17.6% | 838 |
| 1986 | 76,693,882 | 64,518,438 | 84.1% | - | - | 12,175,444 | 15.9% | 2,240 |
| 1987 | 33,458,574 | 29,152,439 | 87.1% | - | - | 4,306,135 | 12.9% | 818 |
| 1988 | 96,402,259 | 71,989,599 | 74.7% | - | - | 24,412,660 | 25.3% | 2,117 |
| 1989 | 39,514,481 | 33,186,931 | 84.0% | - | - | 6,327,550 | 16.0% | 800 |
| 1990 | 117,294,912 | 92,657,459 | 79.0% | - | - | 24,637,453 | 21.0% | 2,375 |
| 1991 | 76,429,547 | 58,913,785 | 77.1% | - | - | 17,515,762 | 22.9% | 1,465 |
| 1992 | 146,500,153 | 114,320,726 | 78.0% | - | - | 32,179,427 | 22.0% | 2,592 |
| 1993 | 150,906,921 | 112,645,883 | 74.7% | - | - | 38,261,038 | 25.3% | 2,648 |
| 1994 | 128,328,015 | 94,074,802 | 73.3% | - | - | 34,253,213 | 26.7% | 2,232 |
| 1995 | 147,652,532 | 107,342,387 | 72.7% | - | - | 40,310,145 | 27.3% | 2,449 |
| 1996 | 104,324,193 | 84,469,382 | 81.0% | - | - | 19,854,811 | 19.0% | 1,622 |
| 1997 | 179,492,470 | 136,616,006 | 76.1% | - | - | 42,876,464 | 23.9% | 2,746 |
| 1998 | 187,487,319 | 137,644,225 | 73.4% | 38,644,205 | 20.6% | 11,198,889 | 6.0% | 2,757 |
| 1999 | 122,391,521 | 104,374,839 | 85.3% | 12,029,978 | 9.8% | 5,986,704 | 4.9% | 1,724 |
| 2000 | 241,554,218 | 188,796,676 | 78.2% | 38,638,066 | 16.0% | 14,119,476 | 5.8% | 3,239 |
| 2001 | 160,295,282 | 125,849,554 | 78.5% | 26,356,995 | 16.4% | 8,088,733 | 5.1% | 2,055 |
| 2002 | 302,434,693 | 241,664,914 | 79.9% | 42,096,386 | 13.9% | 18,673,390 | 6.2% | 3,644 |
| 2003 | 118,042,323 | 89,248,483 | 75.6% | 22,072,569 | 18.7% | 6,721,271 | 5.7% | 1,341 |
| 2004 | 346,781,488 | 253,920,610 | 73.2% | 73,011,946 | 21.1% | 19,848,932 | 5.7% | 3,729 |
| 2005 | 282,385,160 | 214,575,387 | 76.0% | 56,858,178 | 20.1% | 10,951,595 | 3.9% | 2,701 |
| 2006 | 237,471,763 | 200,234,652 | 84.3% | 25,004,012 | 10.5% | 12,233,099 | 5.2% | 2,111 |
| 2007 | 415,694,893 | 332,444,535 | 80.0% | 53,953,597 | 13.0% | 29,296,761 | 7.0% | 3,615 |
| 2008 | 277,990,206 | 230,547,823 | 82.9% | 36,538,701 | 13.1% | 10,903,682 | 3.9% | 2,353 |
| 2009 | 354,510,976 | 289,857,258 | 81.8% | 48,436,667 | 13.7% | 16,217,051 | 4.6% | 2,822 |
| 2010 | 521,798,038 | 377,922,848 | 72.4% | 124,552,672 | 23.9% | 19,322,518 | 3.7% | 3,806 |
| 2011 | 443,814,053 | 340,629,631 | 76.8% | 86,846,692 | 19.6% | 16,337,730 | 3.7% | 2,902 |
| 2012 | 550,984,409 | 463,303,334 | 84.1% | 67,233,364 | 12.2% | 20,447,710 | 3.7% | 3,100 |
| 2013 | 469,344,208 | 378,050,138 | 80.5% | 69,415,633 | 14.8% | 21,878,437 | 4.7% | 2,312 |
| 2014 | 513,626,672 | 407,691,332 | 79.4% | 88,500,092 | 17.2% | 17,435,248 | 3.4% | 2,329 |
| 2015 | 270,096,856 | 203,538,562 | 75.4% | 53,607,893 | 19.8% | 12,950,401 | 4.8% | 1,161 |
| 2016 | 896,486,671 | 666,568,699 | 74.4% | 169,579,930 | 18.9% | 60,338,042 | 6.7% | 3,745 |
| 2017 | 600,277,324 | 460,584,779 | 76.7% | 98,732,689 | 16.4% | 40,959,856 | 6.8% | 2,397 |

*Prior to 1998 closed shell was included in shelling stock.

Sources:

1979 - 2006: California Pistachio Commission Processors' Producer Delivery Reports and Acreage Surveys.

2007 - Present: Administrative Committee for Pistachios Processors' Producer Delivery Reports and Acreage Surveys.

Pistachio Industry Open Inshell Shipments/Inventory Carryover History

| Crop Year | New Crop (Open Inshell) ¹ | Inventory Adjustments ² | Total Salable Supply | Domestic Shipments | Export Shipments ³ | Total Shipments | Inventory Carryout/ Carryin |
|----------------------|--------------------------------------|------------------------------------|----------------------|--------------------|-------------------------------|-----------------|-----------------------------|
| 1985/86 | 22,497,527 | 638,935 | 36,173,788 | 23,517,699 | 1,594,195 | 25,111,894 | 11,061,894 |
| 1986/87 | 64,518,438 | (8,791,131) | 66,789,201 | 37,271,746 | 3,754,449 | 41,026,195 | 25,763,006 |
| 1987/88 | 29,152,439 | (1,800,790) | 53,114,655 | 40,276,878 | 6,266,497 | 46,543,375 | 6,571,280 |
| 1988/89 | 71,989,599 | 4,112,916 | 82,673,795 | 48,158,964 | 11,190,380 | 59,349,344 | 23,324,451 |
| 1989/90 | 33,186,931 | (3,202,786) | 53,308,596 | 35,311,575 | 5,753,338 | 41,064,913 | 12,243,683 |
| 1990/91 | 92,657,459 | 2,523,709 | 107,424,851 | 63,387,571 | 16,113,721 | 79,501,292 | 27,923,559 |
| 1991/92 | 58,913,785 | 6,647,377 | 93,484,721 | 59,662,021 | 25,921,087 | 85,583,108 | 7,901,613 |
| 1992/93 | 114,320,726 | 10,897,159 | 133,119,498 | 76,037,890 | 34,635,897 | 110,673,787 | 22,445,711 |
| 1993/94 | 112,645,883 | 3,571,570 | 138,663,164 | 69,590,108 | 32,555,293 | 102,145,401 | 36,517,763 |
| 1994/95 | 94,074,802 | 9,028,163 | 139,620,728 | 80,314,468 | 36,071,219 | 116,385,687 | 23,235,041 |
| 1995/96 | 107,342,387 | (1,480,859) | 129,096,569 | 69,740,482 | 39,330,159 | 109,070,641 | 20,025,928 |
| 1996/97 | 84,469,382 | 1,988,738 | 106,484,048 | 58,683,031 | 33,203,907 | 91,886,938 | 14,597,110 |
| 1997/98 | 136,616,006 | 5,081,231 | 156,294,347 | 74,821,240 | 66,380,564 | 141,201,804 | 15,092,543 |
| 1998/99 | 137,644,225 | 7,873,838 | 160,610,606 | 85,112,260 | 49,995,685 | 135,107,945 | 25,502,661 |
| 1999/00 | 104,374,839 | (3,392,808) | 126,484,692 | 76,866,274 | 33,061,606 | 109,927,880 | 16,556,812 |
| 2000/01 | 188,793,654 | (515,762) | 204,834,704 | 106,683,890 | 48,008,950 | 154,692,840 | 48,409,891 |
| 2001/02 | 125,849,554 | (8,249,269) | 166,010,176 | 97,347,328 | 55,355,787 | 152,703,115 | 13,307,061 |
| 2002/03 | 241,656,847 | (6,455,957) | 248,507,951 | 97,959,721 | 63,773,344 | 161,733,065 | 86,774,886 |
| 2003/04 | 89,255,589 | (3,984,770) | 172,045,705 | 111,929,789 | 53,169,870 | 165,099,659 | 6,946,046 |
| 2004/05 | 253,920,610 | (11,043,286) | 249,823,370 | 105,773,078 | 95,761,666 | 201,534,744 | 48,288,626 |
| 2005/06 | 214,575,387 | (4,204,583) | 258,659,430 | 85,915,717 | 82,552,955 | 168,468,672 | 90,190,758 |
| 2006/07 | 200,234,652 | (34,185,741) | 256,239,669 | 87,363,653 | 97,983,575 | 185,347,228 | 70,892,441 |
| 2007/08 | 332,378,075 | (26,075,313) | 377,563,791 | 115,787,557 | 168,995,508 | 284,783,065 | 92,780,726 |
| 2008/09 | 230,547,823 | (3,125,768) | 320,202,781 | 85,313,225 | 183,089,493 | 268,402,718 | 51,800,063 |
| 2009/10 | 289,857,258 | (10,950,254) | 330,707,067 | 114,842,769 | 192,436,136 | 307,278,905 | 23,428,162 |
| 2010/11 ⁴ | 381,890,117 | (30,363,452) | 374,954,827 | 122,456,770 | 173,191,437 | 295,648,207 | 79,306,620 |
| 2011/12 | 343,786,231 | (30,876,217) | 392,216,634 | 153,904,736 | 200,542,576 | 354,447,312 | 37,769,322 |
| 2012/13 | 466,618,504 | (34,760,117) | 469,627,709 | 146,797,517 | 237,746,411 | 384,543,928 | 85,083,781 |
| 2013/14 | 382,681,859 | (31,379,912) | 436,385,728 | 125,696,820 | 255,976,908 | 381,673,728 | 54,712,000 |
| 2014/15 | 412,063,855 | (49,541,570) | 417,234,285 | 116,481,103 | 194,362,124 | 310,843,227 | 106,391,058 |
| 2015/16 | 207,217,512 | (34,886,402) | 278,722,168 | 106,066,958 | 125,698,802 | 231,765,760 | 46,956,408 |
| 2016/17 | 671,310,748 | (76,994,846) | 641,272,310 | 162,727,388 | 352,485,698 | 515,213,086 | 126,059,224 |

¹Only open inshell is reported as this is the industry standard for determining inventory carryover.

²Inventory adjustments include splitting and shelling adjustments as well as inventory adjustments resulting from processing loss and inventory corrections.

³Countries of destination may be found in Year End Shipment Reports (www.acpistachios.org/statistics.htm)

⁴District 4 data included starting with the 2010/2011 Crop Year