

Pistachio Industry Inventory Shipment Report ❖ Pounds

2017-2018 Crop Year

December 2017 Year to Date Summary - Pounds

	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
8/31/17 Carryover	126,059,224		90,832,757	37,753,454		254,645,435
2017 Crop Receipts	463,815,722		100,192,518	41,716,763		605,725,003
Gross Inventory	589,874,946		191,025,275	79,470,217		860,370,438
Domestic Shipments	62,214,561	0	571,985	277,815	11,505,399	74,569,760
Export Shipments	169,288,302	0	27,724,700	556,600	6,779,323	204,348,925
Total Shipments	231,502,863	0	28,296,685	834,415	18,284,722	278,918,685
Inventory Adjustments*	(55,657,887)		(30,474,537)	(10,158,179)		

Estimated Marketable Inventory

As of 12/31/2017	302,714,196		132,254,053	68,477,623		503,445,872
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*Inventory Adjustments include a 12% shrinkage of Open Inshell new crop and conversions of AO and Kernels shipments to closed shell and shelling stock equivalents.

December 2017 Shipments

	Crop Year	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
Domestic							
December	2017/2018	18,689,882	0	44,000	0	3,182,189	21,916,071
	2016/2017	17,928,510	0	99,000	0	2,083,266	20,110,776
	2015/2016	11,204,545	4,000	0	58,663	2,085,822	13,353,030
	2014/2015	15,209,043	0	158,307	146,800	2,396,217	17,910,367
December YTD	2017/2018	62,214,561	0	571,985	277,815	11,505,399	74,569,760
	2016/2017	59,100,226	0	533,207	355,339	8,329,319	68,318,091
	2015/2016	39,066,570	49,725	0	234,663	8,057,239	47,408,197
	2014/2015	47,801,096	26,375	218,307	234,800	8,922,376	57,202,954
Export							
December	2017/2018	38,518,964	0	4,675,935	44,000	2,242,600	45,481,499
	2016/2017	24,083,616	65,000	2,687,926	1,688	1,469,009	28,307,239
	2015/2016	10,925,665	88,000	568,536	0	398,865	11,981,066
	2014/2015	26,528,897	88,000	1,803,631	202,676	744,216	29,367,420
December YTD	2017/2018	169,288,302	0	27,724,700	556,600	6,779,323	204,348,925
	2016/2017	166,346,468	363,250	28,853,067	126,332	4,505,950	200,195,067
	2015/2016	55,275,981	218,000	3,180,676	52,947	1,535,940	60,263,544
	2014/2015	93,487,924	228,000	9,252,178	1,013,184	2,269,596	106,250,882
Total Shipments							
December	2017/2018	57,208,846	0	4,719,935	44,000	5,424,789	67,397,570
	2016/2017	42,012,126	65,000	2,786,926	1,688	3,552,275	48,418,015
	2015/2016	22,130,210	92,000	568,536	58,663	2,484,687	25,334,096
	2014/2015	41,737,940	88,000	1,961,938	349,476	3,140,433	47,277,787
December YTD	2017/2018	231,502,863	0	28,296,685	834,415	18,284,722	278,918,685
	2016/2017	225,446,694	363,250	29,386,274	481,671	12,835,269	268,513,158
	2015/2016	94,342,551	267,725	3,180,676	287,610	9,593,179	107,671,741
	2014/2015	141,289,020	254,375	9,470,485	1,247,984	11,191,972	163,453,836

December 2017 - Year To Date Shipments Compared with Last Year - Pounds

Domestic	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
September	14,861,852	12,719,759			263,455	90,985	234,041	239,815	1,886,943	2,644,948	17,246,291	15,695,507
October	11,811,249	15,539,704			112,137	217,000	83,819	38,000	1,929,496	2,860,257	13,936,701	18,654,961
November	14,498,615	15,265,216			58,615	220,000	37,479		2,429,614	2,818,005	17,024,323	18,303,221
December	17,928,510	18,689,882			99,000	44,000			2,083,266	3,182,189	20,110,776	21,916,071
January	11,828,371				-88,000				2,487,074		14,227,445	
February	12,332,255				72,759		197,700		1,910,976		14,513,690	
March	16,025,721				88,000		3,000		2,570,497		18,687,218	
April	12,829,987				70,000		4,400		2,593,113		15,497,500	
May	12,301,261				132,000				3,352,930		15,786,191	
June	14,543,722				236,417		42,000		2,906,441		17,728,580	
July	9,428,762				351,000		2,840		2,550,222		12,332,824	
August	14,337,083				399,900				3,298,760		18,035,743	
YTD Total	59,100,226	62,214,561			533,207	571,985	355,339	277,815	8,329,319	11,505,399	68,318,091	74,569,760
Year Total	162,727,388	62,214,561			1,795,283	571,985	605,279	277,815	29,999,332	11,505,399	195,127,282	74,569,760

Export	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
September	29,711,910	17,942,013			6,325,766	1,971,300	60,539	424,600	1,008,142	1,539,168	37,106,357	21,877,081
October	59,610,944	49,857,922	69,000		13,523,343	11,219,015	43,899		727,288	1,225,008	73,974,474	62,301,945
November	52,939,998	62,969,403	229,250		6,316,032	9,858,450	20,206	88,000	1,301,511	1,772,547	60,806,997	74,688,400
December	24,083,616	38,518,964	65,000		2,687,926	4,675,935	1,688	44,000	1,469,009	2,242,600	28,307,239	45,481,499
January	23,144,368		310,000		4,575,600		44,000		1,122,718		29,196,686	
February	22,308,580		209,250		6,068,309		21,205		809,707		29,417,051	
March	26,859,265		28,500		5,040,724		47,324		2,722,416		34,698,229	
April	18,909,957		22,000		5,224,857		3,521		1,001,908		25,162,243	
May	18,234,290				4,268,329		45,646		1,241,548		23,789,813	
June	23,378,896				3,013,258		49,870		1,307,223		27,749,247	
July	22,984,673				4,029,250				1,924,223		28,938,146	
August	30,319,201				5,188,800		176,000		2,128,464		37,812,465	
YTD Total	166,346,468	169,288,302	363,250		28,853,067	27,724,700	126,332	556,600	4,505,950	6,779,323	200,195,067	204,348,925
Year Total	352,485,698	169,288,302	933,000		66,262,194	27,724,700	513,898	556,600	16,764,157	6,779,323	436,958,947	204,348,925

Total YTD Shipments	225,446,694	231,502,863	363,250		29,386,274	28,296,685	481,671	834,415	12,835,269	18,284,722	268,513,158	278,918,685
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December 2017
Export Destination Report (Last Year/This Year) - Pounds

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
North America												
Canada	1,723,030	1,528,820							85,437	271,201	1,808,467	1,800,021
Mexico	244,830	368,208	40,000						41,950		326,780	368,208
Subtotal North America	1,967,860	1,897,028	40,000						127,387	271,201	2,135,247	2,168,229
Central America												
Costa Rica												
Guatemala	16,000										16,000	
Subtotal Central America	16,000										16,000	
South America												
Argentina												
Brazil	130,938	24,125							34,410	21,863	165,348	45,988
Chile	25,762	77,850									25,762	77,850
Colombia	14,500										14,500	
Ecuador	22,000	25,000									22,000	25,000
Peru		24,750										24,750
Venezuela												
Subtotal South America	193,200	151,725							34,410	21,863	227,610	173,588
Western Europe												
Belgium	836,000	733,905									836,000	733,905
Denmark												
France	814,000	396,000							213,110	207,900	1,027,110	603,900
Germany	2,244,000	1,866,125							42,000		2,286,000	1,866,125
Greece												
Italy	950,800	838,985			83,600	257,400			46,200	84,000	1,080,600	1,180,385
Luxembourg	308,000	440,000									308,000	440,000
Netherlands	1,669,800	917,718							26,325	63,970	1,696,125	981,688
Norway	34,000								10,000		44,000	
Portugal												
Spain	712,800	1,364,287			44,000						756,800	1,364,287
Sweden	35,750										35,750	
Switzerland	176,000	86,000							15		176,015	86,000
United Kingdom	261,800	641,080								36,016	261,800	677,096
Subtotal Western Europe	8,042,950	7,284,100			127,600	257,400			337,650	391,886	8,508,200	7,933,386
Eastern Europe												
Bulgaria	43,000	43,950									43,000	43,950
Czech Republic	28,600	52,000								13,680	28,600	65,680
Latvia		47,000										47,000
Lithuania	266,000	132,000							32,100		298,100	132,000
Poland	66,000	173,691									66,000	173,691
Romania												

December 2017
Export Destination Report (Last Year/This Year) - Pounds

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
Russia												
Ukraine	24,750		25,000								49,750	
Subtotal Eastern Europe	428,350	448,641	25,000						32,100	13,680	485,450	462,321
Middle East & Africa												
Algeria	42,000										42,000	
Cyprus		44,000										44,000
Egypt	211,500	129,000									211,500	129,000
Israel	1,605,625	540,425							50,950	30,000	1,656,575	570,425
Lebanon	131,000				85,850	86,000					216,850	86,000
United Arab Emirates	608,996	1,041,925							175		609,171	1,041,925
Rep. of S. Africa		25,000										25,000
Saudi Arabia	807,700	1,429,100									807,700	1,429,100
Turkey	43,000	1,533,000			86,000	301,886		44,000	171,925	1,377,500	300,925	3,256,386
Subtotal M. East/Africa	3,449,821	4,742,450			171,850	387,886		44,000	223,050	1,407,500	3,844,721	6,581,836
Asia												
China	2,547,000	9,211,186			949,000	1,688,149					3,496,000	10,899,335
Hong Kong	5,755,794	10,701,874			1,132,476	2,122,500	1,688		86,842	5,400	6,976,800	12,829,774
India	25,689	781,950							82,000		107,689	781,950
Indonesia	3,688	4,117									3,688	4,117
Japan	174,600	351,480							57,000	39,150	231,600	390,630
Korea	51,812	264,453							36,020	7,500	87,832	271,953
Malaysia	42,000	72,000									42,000	72,000
Philippines	34,573	8,988							21,000		55,573	8,988
Singapore	17,574	58,356									17,574	58,356
Taiwan	176,044	44,714									176,044	44,714
Thailand	113,950	143,000							3,600	3,000	117,550	146,000
Vietnam	308,000	533,611			176,000	88,000					484,000	621,611
Subtotal Asia	9,250,724	22,175,729			2,257,476	3,898,649	1,688		286,462	55,050	11,796,350	26,129,428
Australia/Oceania												
Australia	304,725	1,040,049							66,400	79,774	371,125	1,119,823
New Zealand	67,000	26,000							12,000		79,000	26,000
Tahiti	1,286										1,286	
Subtotal Aus./Oceania	373,011	1,066,049							78,400	79,774	451,411	1,145,823
Other												
Other	361,700	753,242			131,000	132,000			349,550	1,646	842,250	886,888
Undesignated												
Subtotal Other	361,700	753,242			131,000	132,000			349,550	1,646	842,250	886,888
Totals	24,083,616	38,518,964	65,000		2,687,926	4,675,935	1,688	44,000	1,469,009	2,242,600	28,307,239	45,481,499

December 2017
Year to Date Export Destination Report (Last Year/This Year) - Pounds

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
North America												
Canada	4,817,873	6,080,464							336,981	692,067	5,154,854	6,772,531
Mexico	1,375,983	1,970,367	178,000						161,380	6,600	1,715,363	1,976,967
Subtotal North America	6,193,856	8,050,831	178,000						498,361	698,667	6,870,217	8,749,498
Central America												
Costa Rica	24,100								1,080		25,180	
Guatemala	16,243										16,243	
Subtotal Central America	40,343								1,080		41,423	
South America												
Argentina	3,810	5,506									3,810	5,506
Brazil	288,563	187,913							58,275	116,585	346,838	304,498
Chile	206,782	134,200								6,600	206,782	140,800
Colombia	56,000	113,612							10,000	1,834	66,000	115,446
Ecuador	30,000	50,000									30,000	50,000
Peru	75,993	80,419									75,993	80,419
Venezuela												
Subtotal South America	661,148	571,650							68,275	125,019	729,423	696,669
Western Europe												
Belgium	4,530,000	3,542,380							42,000	42,000	4,572,000	3,584,380
Denmark												
France	3,012,400	1,768,850	22,000						511,868	513,380	3,546,268	2,282,230
Germany	7,699,200	9,108,525							76,800	297,755	7,776,000	9,406,280
Greece	3,679,600	42,000									3,679,600	42,000
Italy	3,038,017	2,978,364			336,600	510,400		220,000	218,200	199,100	3,592,817	3,907,864
Luxembourg	1,628,000	1,012,000									1,628,000	1,012,000
Netherlands	6,859,800	5,799,702	132,000						145,595	182,220	7,137,395	5,981,922
Norway	146,000	66,000							30,000	22,000	176,000	88,000
Portugal	134,750	88,000									134,750	88,000
Spain	2,048,615	4,032,718			44,000				19,312	8,800	2,111,927	4,041,518
Sweden	35,750									24	35,750	24
Switzerland	987,000	326,750							21,015	1,530	1,008,015	328,280
United Kingdom	1,904,160	2,511,160							84,940	225,526	1,989,100	2,736,686
Subtotal Western Europe	35,703,292	31,276,449	154,000		380,600	510,400		220,000	1,149,730	1,492,335	37,387,622	33,499,184
Eastern Europe												
Bulgaria	92,750	173,950									92,750	173,950
Czech Republic	28,600	78,400								24,680	28,600	103,080
Latvia		153,300										153,300
Lithuania	596,000	1,062,600							32,100		628,100	1,062,600
Poland	286,000	345,291									286,000	345,291
Romania												

December 2017
Year to Date Export Destination Report (Last Year/This Year) - Pounds

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
Russia												
Ukraine	24,750		25,000								49,750	
Subtotal Eastern Europe	1,028,100	1,813,541	25,000						32,100	24,680	1,085,200	1,838,221
Middle East & Africa												
Algeria	339,775								172,000		511,775	
Cyprus	30,000	74,000									30,000	74,000
Egypt	299,929	131,275			41,667						341,596	131,275
Israel	3,738,600	1,698,575							93,950	189,500	3,832,550	1,888,075
Lebanon	174,000				128,850	215,000					302,850	215,000
United Arab Emirates	1,479,563	1,938,792							175		1,479,738	1,938,792
Rep. of S. Africa	36,000	83,000							12,000	9,000	48,000	92,000
Saudi Arabia	1,907,892	4,025,925			41,667	435,000					1,949,559	4,460,925
Turkey	86,000	4,710,000			172,000	775,886		44,000	429,875	2,863,375	687,875	8,393,261
Subtotal M. East/Africa	8,091,759	12,661,567			384,184	1,425,886		44,000	708,000	3,061,875	9,183,943	17,193,328
Asia												
China	42,855,894	65,243,487			14,884,950	12,626,614			349,800	481,542	58,090,644	78,351,643
Hong Kong	60,742,424	37,257,043			12,550,387	12,053,880	110,065	291,720	129,202	89,602	73,532,078	49,692,245
India	246,255	1,150,693							372,500	81,875	618,755	1,232,568
Indonesia	3,688	9,650									3,688	9,650
Japan	739,525	927,895							110,550	101,370	850,075	1,029,265
Korea	591,055	775,267							114,920	19,500	705,975	794,767
Malaysia	168,000	406,000							4,800		172,800	406,000
Philippines	126,936	78,737							65,040	6,000	191,976	84,737
Singapore	259,052	192,514	6,250						16,500	1,500	281,802	194,014
Taiwan	177,019	177,428									177,019	177,428
Thailand	316,950	321,000							6,600	6,900	323,550	327,900
Vietnam	6,568,634	2,527,161			301,946	183,920	16,267	880	3,233	88,000	6,890,080	2,799,961
Subtotal Asia	112,795,432	109,066,875	6,250		27,737,283	24,864,414	126,332	292,600	1,173,145	876,289	141,838,442	135,100,178
Australia/Oceania												
Australia	828,075	2,420,423							243,041	365,874	1,071,116	2,786,297
New Zealand	242,250	195,664							22,500	870	264,750	196,534
Tahiti	1,286	1,929									1,286	1,929
Subtotal Aus./Oceania	1,071,611	2,618,016							265,541	366,744	1,337,152	2,984,760
Other												
Other	760,927	3,229,373			351,000	924,000			609,718	133,714	1,721,645	4,287,087
Undesignated												
Subtotal Other	760,927	3,229,373			351,000	924,000			609,718	133,714	1,721,645	4,287,087
Totals	166,346,468	169,288,302	363,250		28,853,067	27,724,700	126,332	556,600	4,505,950	6,779,323	200,195,067	204,348,925

**United States Department of Commerce Bureau of the Census
2017-2018 Pistachio Export Report - Pounds**

Country	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	YTD
Afghanistan													
Albania													
Algeria													
Angola													
Antigua													
Argentina													
Aruba		1,019	1,021										2,039
Australia	558,785	792,234	528,436										1,879,455
Austria													
Bahamas			150										150
Bahrain													
Barbados	430		3,058										3,488
Belarus													
Belgium	1,662,586	3,127,141	1,517,852										6,307,579
Belize													
Bermuda													
Bolivia													
Bosnia			44,279										44,279
Brazil	64,606	115,499											180,105
B. Virgin Islands													
Brunei													
Bulgaria	42,999	42,999	43,999										129,996
Burma													
Cape Verde													
Cayman													
Canada	1,411,561	1,717,247	1,855,409										4,984,217
Chile	452	22,083	54,998										77,534
China	834,011	1,675,447	1,849,946										4,359,405
Colombia	49,286	107,748	43,777										200,810
Costa Rica		1,656	2,670										4,325
Croatia													
Curacao													
Cyprus		30,240											30,240
Czech Republic													
Denmark													
Dominica													
Dominican Republic	959	1,592											2,551
Ecuador			1,501										1,501
Egypt		12,500											12,500
El Salvador	864												864
Estonia													
Fiji													
Finland													
France	297,224	594,933	628,615										1,520,773

**United States Department of Commerce Bureau of the Census
2017-2018 Pistachio Export Report - Pounds**

Country	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	YTD
French Polynesia		2,482											2,482
Gambia													
Georgia													
Germany	5,669,643	443,938	1,193,731										7,307,312
Greece			42,000										42,000
Grenada													
Guatemala		4,081	6,550										10,631
Honduras	959	5,097	7,141										13,197
Hong Kong	22,792,431	34,107,237	42,103,980										99,003,648
Hungary													
Iceland													
India	299,987	42,999	108,746										451,731
Indonesia	1,499	1,801	1,499										4,799
Iraq													
Ireland													
Israel	387,994	562,889	715,203										1,666,087
Italy	410,159	787,205	865,949										2,063,314
Jamaica	560	2,039											2,599
Japan	83,863	455,325	361,188										900,376
Jordan	483,993	813,744	485,918										1,783,656
Kenya			31,764										31,764
Korea	62,126	198,180	377,196										637,502
Kuwait		24,749	150,757										175,506
Latvia	25,000		115,839										140,839
Lebanon		42,999	85,997										128,996
Libya													
Lichtenstein													
Lithuania	80,620	339,116	304,559										724,295
Luxembourg	447,523												447,523
Macedonia													
Malaysia	42,897	143,215	72,838										258,950
Malta													
Marshall Islands													
Mexico	524,825	936,393	674,826										2,136,044
Mongolia													
Montenegro													
Montserrat													
Morocco	24,749	24,749											49,498
N. Antilles													
Nepal													
Netherlands	1,283,086	2,828,389	1,378,596										5,490,071
New Caledonia													
New Zealand	108,872	44,791	197,122										350,785
Nicaragua													

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Nigeria													
Norway	43,999	44,581											88,581
Oman			44,180										44,180
Pakistan													
Panama	3,741	8,203	4,079										16,023
Paraguay													
Peru		31,160	66,749										97,908
Philippines		25,000	32,099										57,099
Poland		87,999	44,498										132,496
Portugal	44,740		44,881										89,621
Qatar		41,998											41,998
Rep of S. Africa		25,441											25,441
Romania													
Russia													
Santa Lucia			750										750
St. Kitts & Nevis													
St. Maartin													
Saudi Arabia	1,130,942	741,621	1,001,757										2,874,320
Singapore	28,680	24,998	57,617										111,295
Slovakia													
Spain	490,036	649,905	864,913										2,004,854
Suriname	1,576												1,576
Swaziland													
Sweden													
Switzerland		89,560	136,361										225,921
Syria													
Taiwan	31,319	34,965	184,719										251,003
Thailand	44,321	88,702	106,279										239,303
Trinidad		5,097	1,625										6,722
Tunisia													
Turkey	1,324,998	1,190,041	1,038,827										3,553,866
Turks/Caicos													
Ukraine													
United Arab Emirates	42,999	213,996	562,296										819,291
United Kingdom	380,318	529,192	763,153										1,672,663
Uruguay		7,154	5,809										12,963
Venezuela													
Vietnam	111,376	780,898	1,882,852										2,775,126
Yemen													
Total Exports	41,333,593	54,674,267	62,700,555										158,708,415

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Country	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	YTD
Afghanistan													
Armenia													
Australia													
Austria													
Belgium		265											265
Canada	29,694	44,828	24,963										99,485
Chili			17,339										17,339
China			3,188										3,188
Costa Rica													
Cyprus													
Egypt													
France		265	251										516
Germany	4,572	847	8,016										13,435
Greece	300	441	44,974										45,715
Hong Kong													
India													
Iran													
Iraq			4,533										4,533
Israel													
Italy	47,551	25,091	46,678										119,320
Japan													
Jordan													
Lebanon													
Luxemburg													
Macao													
Mexico			3,373										3,373
Monaco	3,549	926											4,475
Netherlands													
Pakistan													
Poland													
Portugal													
San Marino	317												317
Spain													
Switzerland													
Syria													
Taiwan													
Thailand		50,269	62,765										113,034
Turkey	59,921	101,495	144,379										305,796
United Kingdom	220												220
United Arab Emirates													
Vietnam													
Total Imports	146,125	224,426	360,459										731,010