

Pistachio Industry Inventory Shipment Report ❖ Tons

2017-2018 Crop Year

November 2017 Year to Date Summary - Tons

	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
8/31/17 Carryover	57,180.46		41,201.74	17,124.97		115,507.17
2017 Crop Receipts	210,382.68		45,449.45	18,923.51		274,755.64
Gross Inventory	267,563.14		86,651.19	36,048.47		390,262.81
Domestic Shipments	19,742.79	0.00	239.49	126.02	3,775.41	23,883.71
Export Shipments	59,316.97	0.00	10,454.92	232.52	2,057.86	72,062.26
Total Shipments	79,059.77	0.00	10,694.41	358.53	5,833.27	95,945.98
Inventory Adjustments*	(25,245.92)		(9,722.11)	(3,240.70)		

Estimated Marketable Inventory

As of 11/30/2017	163,257.46	66,234.67	32,449.24	261,941.36
------------------	-------------------	------------------	------------------	-------------------

*Inventory Adjustments include a 12% shrinkage of Open Inshell new crop and conversions of AO and Kernels shipments to closed shell and shelling stock equivalents.

November 2017 Shipments

	Crop Year	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
Domestic							
November	2017/2018	6,924.30	0.00	99.79	0.00	1,278.25	8,302.34
	2016/2017	6,576.57	0.00	26.59	17.00	1,102.07	7,722.23
	2015/2016	4,995.66	2.94	0.00	0.00	873.49	5,872.09
	2014/2015	5,707.16	0.00	22.68	19.96	1,063.01	6,812.81
	November YTD	2017/2018	19,742.79	0.00	239.49	126.02	3,775.41
	2016/2017	18,675.49	0.00	196.96	161.18	2,833.21	21,866.84
	2015/2016	12,638.21	20.74	0.00	79.83	2,708.63	15,447.42
	2014/2015	14,783.76	11.96	27.22	39.92	2,960.27	17,823.12
Export							
November	2017/2018	28,562.92	0.00	4,471.79	39.92	804.03	33,878.66
	2016/2017	24,013.58	103.99	2,864.95	9.17	590.37	27,582.05
	2015/2016	6,217.79	20.87	247.44	3.82	128.24	6,618.15
	2014/2015	12,078.98	19.96	1,825.85	12.27	167.06	14,104.13
	November YTD	2017/2018	59,316.97	0.00	10,454.92	232.52	2,057.86
	2016/2017	64,530.43	135.29	11,868.51	56.54	1,377.56	77,968.32
	2015/2016	20,117.30	58.97	1,184.87	24.02	515.78	21,900.93
	2014/2015	30,372.61	63.50	3,378.66	367.65	691.91	34,874.34
Total Shipments							
November	2017/2018	35,487.22	0.00	4,571.58	39.92	2,082.27	42,181.00
	2016/2017	30,590.15	103.99	2,891.54	26.17	1,692.44	35,304.29
	2015/2016	11,213.45	23.80	247.44	3.82	1,001.72	12,490.24
	2014/2015	17,786.15	19.96	1,848.53	32.23	1,230.08	20,916.94
	November YTD	2017/2018	79,059.77	0.00	10,694.41	358.53	5,833.27
	2016/2017	83,205.92	135.29	12,065.46	217.72	4,210.77	99,835.16
	2015/2016	32,755.52	79.71	1,184.87	103.85	3,224.41	37,348.36
	2014/2015	45,156.37	75.47	3,405.88	407.56	3,652.18	52,697.46

November 2017 - Year To Date Shipments Compared with Last Year - Tons

Domestic	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
September	6,741.34	5,769.68			119.50	41.27	106.16	108.78	855.92	1,199.75	7,822.92	7,119.48
October	5,357.58	7,048.81			50.87	98.43	38.02	17.24	875.22	1,297.41	6,321.69	8,461.89
November	6,576.57	6,924.30			26.59	99.79	17.00		1,102.07	1,278.25	7,722.23	8,302.34
December	8,132.37				44.91				944.97		9,122.25	
January	5,365.35				-39.92				1,128.14		6,453.57	
February	5,593.91				33.00		89.68		866.82		6,583.41	
March	7,269.27				39.92		1.36		1,165.98		8,476.52	
April	5,819.68				31.75		2.00		1,176.24		7,029.67	
May	5,579.85				59.88				1,520.89		7,160.62	
June	6,597.03				107.24		19.05		1,318.36		8,041.68	
July	4,276.89				159.21		1.29		1,156.78		5,594.17	
August	6,503.30				181.39				1,496.32		8,181.01	
YTD Total	18,675.49	19,742.79			196.96	239.49	161.18	126.02	2,833.21	3,775.41	21,866.84	23,883.71
Year Total	73,813.14	19,742.79			814.34	239.49	274.55	126.02	13,607.70	3,775.41	88,509.74	23,883.71

Export	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
September	13,477.32	8,138.50			2,869.37	894.18	27.46	192.60	457.29	698.17	16,831.44	9,923.44
October	27,039.52	22,615.55	31.30		6,134.19	5,088.95	19.91		329.90	555.66	33,554.82	28,260.16
November	24,013.58	28,562.92	103.99		2,864.95	4,471.79	9.17	39.92	590.37	804.03	27,582.05	33,878.66
December	10,924.33		29.48		1,219.24		0.77		666.34		12,840.16	
January	10,498.29		140.62		2,075.49		19.96		509.26		13,243.62	
February	10,119.17		94.92		2,752.58		9.62		367.28		13,343.57	
March	12,183.36		12.93		2,286.47		21.47		1,234.89		15,739.12	
April	8,577.56		9.98		2,370.00		1.60		454.47		11,413.59	
May	8,271.07				1,936.11		20.71		563.17		10,791.06	
June	10,604.67				1,366.81		22.62		592.96		12,587.06	
July	10,425.85				1,827.67				872.83		13,126.34	
August	13,752.79				2,353.64		79.83		965.47		17,151.73	
YTD Total	64,530.43	59,316.97	135.29		11,868.51	10,454.92	56.54	232.52	1,377.56	2,057.86	77,968.32	72,062.26
Year Total	159,887.51	59,316.97	423.21		30,056.53	10,454.92	233.10	232.52	7,604.22	2,057.86	198,204.58	72,062.26

Total YTD Shipments	83,205.92	79,059.77	135.29		12,065.46	10,694.41	217.72	358.53	4,210.77	5,833.27	99,835.16	95,945.98
---------------------	-----------	-----------	--------	--	-----------	-----------	--------	--------	----------	----------	-----------	-----------

November 2017
Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
North America												
Canada	668.27	845.99							38.19	60.04	706.46	906.03
Mexico	206.15	186.38	51.26						14.61		272.02	186.38
Subtotal North America	874.42	1,032.37	51.26						52.80	60.04	978.48	1,092.41
Central America												
Costa Rica												
Guatemala	0.11										0.11	
Subtotal Central America	0.11										0.11	
South America												
Argentina												
Brazil	57.89	12.38							9.87	0.85	67.76	13.23
Chile	26.66	11.23									26.66	11.23
Colombia	11.11	25.52							4.54		15.65	25.52
Ecuador		11.34										11.34
Peru	22.57	12.10									22.57	12.10
Venezuela												
Subtotal South America	118.23	72.56							14.41	0.85	132.64	73.41
Western Europe												
Belgium	698.54	359.10							19.05		717.60	359.10
Denmark												
France	153.32	263.50	9.98						81.97	42.33	245.27	305.83
Germany	937.59	441.08							15.79	39.91	953.38	481.00
Greece		19.05										19.05
Italy	439.11	417.32			57.88	76.84			19.05	31.16	516.04	525.32
Luxembourg	119.75	19.96									119.75	19.96
Netherlands	1,057.80	637.75	39.92							5.60	1,097.71	643.36
Norway												
Portugal	19.96	19.96									19.96	19.96
Spain	241.46	430.33							8.76		250.22	430.33
Sweden												
Switzerland	248.12	87.43							9.53	9.97	257.64	97.41
United Kingdom	247.99	332.07							19.05	12.47	267.04	344.55
Subtotal Western Europe	4,163.64	3,027.56	49.90		57.88	76.84			173.20	141.46	4,444.61	3,245.86
Eastern Europe												
Bulgaria	22.57	19.96									22.57	19.96
Czech Republic												
Latvia		29.26										29.26
Lithuania	79.83	117.75									79.83	117.75
Poland	59.88	19.96									59.88	19.96
Romania												

November 2017
Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
Russia												
Ukraine												
Subtotal Eastern Europe	162.28	186.93									162.28	186.93
Middle East & Africa												
Algeria	19.05								19.50		38.56	
Cyprus	13.61										13.61	
Egypt	20.61										20.61	
Israel	329.88	236.89								38.56	329.88	275.45
Lebanon	19.50					39.01					19.50	39.01
United Arab Emirates	145.61	289.85									145.61	289.85
Rep. of S. Africa		19.50										19.50
Saudi Arabia	448.81	454.96									448.81	454.96
Turkey		326.59			39.01	117.48			117.01	239.05	156.02	683.12
Subtotal M. East/Africa	997.07	1,327.80			39.01	156.49			136.51	277.60	1,172.59	1,761.90
Asia												
China	6,793.93	15,545.69			1,326.33	2,108.79				158.67	8,120.26	17,813.15
Hong Kong	9,133.74	5,640.08			1,377.76	1,970.01	6.89	39.92	9.81	15.11	10,528.20	7,665.11
India	19.28	49.90							24.83	18.14	44.11	68.04
Indonesia												
Japan	108.41	104.46							12.25	28.22	120.66	132.69
Korea	133.67	131.79							22.41	4.08	156.08	135.87
Malaysia	38.10	46.27									38.10	46.27
Philippines	19.12								2.12	1.63	21.24	1.63
Singapore	33.91	25.09	2.84						0.68		37.42	25.09
Taiwan	0.04	59.88									0.04	59.88
Thailand	80.74	47.17								0.41	80.74	47.58
Vietnam	1,195.05	595.08			44.02	39.92	2.27		1.11	39.92	1,242.45	674.91
Subtotal Asia	17,555.98	22,245.41	2.84		2,748.10	4,118.71	9.17	39.92	73.22	266.18	20,389.31	26,670.22
Australia/Oceania												
Australia	41.47	199.47							22.58	57.89	64.05	257.36
New Zealand	12.47	48.16									12.47	48.16
Tahiti												
Subtotal Aus./Oceania	53.94	247.63							22.58	57.89	76.52	305.52
Other												
Other	87.91	422.68			19.96	119.75			117.66		225.53	542.43
Undesignated												
Subtotal Other	87.91	422.68			19.96	119.75			117.66		225.53	542.43
Totals	24,013.58	28,562.92	103.99		2,864.95	4,471.79	9.17	39.92	590.37	804.03	27,582.05	33,878.66

November 2017
Year to Date Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
North America												
Canada	1,403.82	2,064.63							114.10	190.90	1,517.92	2,255.53
Mexico	513.09	726.74	62.60						54.17	2.99	629.86	729.73
Subtotal North America	1,916.91	2,791.37	62.60						168.27	193.90	2,147.78	2,985.26
Central America												
Costa Rica	10.93								0.49		11.42	
Guatemala	0.11										0.11	
Subtotal Central America	11.04								0.49		11.53	
South America												
Argentina	1.73	2.50									1.73	2.50
Brazil	71.50	74.29							10.83	42.97	82.32	117.26
Chile	82.11	25.56								2.99	82.11	28.55
Colombia	18.82	51.53							4.54	0.83	23.36	52.37
Ecuador	3.63	11.34									3.63	11.34
Peru	34.47	25.25									34.47	25.25
Venezuela												
Subtotal South America	212.26	190.48							15.36	46.79	227.62	237.27
Western Europe												
Belgium	1,675.60	1,273.92							19.05	19.05	1,694.65	1,292.98
Denmark												
France	997.19	622.72	9.98						135.52	138.57	1,142.69	761.29
Germany	2,474.48	3,285.15							15.79	135.06	2,490.26	3,420.21
Greece	1,669.07	19.05									1,669.07	19.05
Italy	946.76	970.42			114.76	114.76	99.79		78.02	52.21	1,139.54	1,237.18
Luxembourg	598.75	259.46									598.75	259.46
Netherlands	2,354.18	2,214.47	59.88						54.10	53.64	2,468.16	2,268.11
Norway	50.80	29.94							9.07	9.98	59.88	39.92
Portugal	61.12	39.92									61.12	39.92
Spain	605.93	1,210.40							8.76	3.99	614.69	1,214.39
Sweden										0.01		0.01
Switzerland	367.87	109.20							9.53	0.69	377.40	109.90
United Kingdom	744.97	848.27							38.53	85.96	783.50	934.23
Subtotal Western Europe	12,546.73	10,882.93	69.85		114.76	114.76	99.79		368.36	499.16	13,099.71	11,596.65
Eastern Europe												
Bulgaria	22.57	58.97									22.57	58.97
Czech Republic		11.98								4.99		16.96
Latvia		48.22										48.22
Lithuania	149.69	422.12									149.69	422.12
Poland	99.79	77.84									99.79	77.84
Romania												

November 2017
Year to Date Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
Russia												
Ukraine												
Subtotal Eastern Europe	272.05	619.12							4.99		272.05	624.11
Middle East & Africa												
Algeria	135.07								78.02		213.09	
Cyprus	13.61	13.61									13.61	13.61
Egypt	40.11	1.03			18.90						59.01	1.03
Israel	967.52	525.34							19.50	72.35	987.02	597.69
Lebanon	19.50				19.50	58.51					39.01	58.51
United Arab Emirates	394.89	406.82									394.89	406.82
Rep. of S. Africa	16.33	26.31							5.44	4.08	21.77	30.39
Saudi Arabia	499.05	1,177.92			18.90	197.32					517.95	1,375.24
Turkey	19.50	1,441.09			39.01	215.01			117.01	673.99	175.52	2,330.09
Subtotal M. East/Africa	2,105.58	3,592.11			96.31	470.84			219.97	750.42	2,421.87	4,813.37
Asia												
China	18,284.11	25,416.25			6,321.35	4,961.69			158.67	218.43	24,764.13	30,596.37
Hong Kong	24,941.94	12,045.42			5,179.16	4,504.87	49.16	132.32	19.21	38.19	30,189.47	16,720.82
India	100.05	167.26							131.77	37.14	231.82	204.40
Indonesia		2.51										2.51
Japan	256.25	261.46							24.29	28.22	280.54	289.68
Korea	244.60	231.71							35.79	5.44	280.39	237.15
Malaysia	57.15	151.50							2.18		59.33	151.50
Philippines	41.90	31.64							19.98	2.72	61.87	34.36
Singapore	109.53	60.85	2.84						7.48	0.68	119.85	61.53
Taiwan	0.44	60.20									0.44	60.20
Thailand	92.08	80.74							1.36	1.77	93.44	82.51
Vietnam	2,839.82	904.27			57.13	43.51	7.38	0.40	1.47	39.92	2,905.80	988.10
Subtotal Asia	46,967.88	39,413.82	2.84		11,557.64	9,510.07	56.54	132.72	402.20	372.51	58,987.09	49,429.13
Australia/Oceania												
Australia	237.39	626.14							80.12	129.77	317.52	755.91
New Zealand	79.49	76.96							4.76	0.39	84.26	77.35
Tahiti		0.87										0.87
Subtotal Aus./Oceania	316.88	703.97							84.89	130.17	401.77	834.14
Other												
Other	181.09	1,123.17			99.79	359.25			118.01	59.91	398.89	1,542.33
Undesignated												
Subtotal Other	181.09	1,123.17			99.79	359.25			118.01	59.91	398.89	1,542.33
Totals	64,530.43	59,316.97	135.29		11,868.51	10,454.92	56.54	232.52	1,377.56	2,057.86	77,968.32	72,062.26

**United States Department of Commerce Bureau of the Census
2017-2018 Pistachio Export Report - Tons**

Country	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	YTD
Afghanistan													
Albania													
Algeria													
Angola													
Antigua													
Argentina													
Aruba		0.46											0.46
Australia	253.46	359.36											612.82
Austria													
Bahamas													
Bahrain													
Barbados	0.20												0.20
Belarus													
Belgium	754.15	1,418.47											2,172.62
Belize													
Bermuda													
Bolivia													
Bosnia													
Brazil	29.31	52.39											81.70
B. Virgin Islands													
Brunei													
Bulgaria	19.50	19.50											39.01
Burma													
Cape Verde													
Cayman													
Canada	640.28	778.94											1,419.23
Chile	0.21	10.02											10.22
China	378.31	759.98											1,138.29
Colombia	22.36	48.87											71.23
Costa Rica		0.75											0.75
Croatia													
Curacao													
Cyprus		13.72											13.72
Czech Republic													
Denmark													
Dominica													
Dominican Republic	0.44	0.72											1.16
Ecuador													
Egypt		5.67											5.67
El Salvador	0.39												0.39
Estonia													
Fiji													
Finland													
France	134.82	269.86											404.68

**United States Department of Commerce Bureau of the Census
2017-2018 Pistachio Export Report - Tons**

Country	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	YTD
French Polynesia		1.13											1.13
Gambia													
Georgia													
Germany	2,571.75	201.37											2,773.12
Greece													
Grenada													
Guatemala		1.85											1.85
Honduras	0.44	2.31											2.75
Hong Kong	10,338.65	15,471.04											25,809.69
Hungary													
Iceland													
India	136.07	19.50											155.58
Indonesia	0.68	0.82											1.50
Iraq													
Ireland													
Israel	175.99	255.33											431.32
Italy	186.05	357.08											543.12
Jamaica	0.25	0.93											1.18
Japan	38.04	206.54											244.58
Jordan	219.54	369.11											588.65
Kenya													
Korea	28.18	89.89											118.07
Kuwait		11.23											11.23
Latvia	11.34												11.34
Lebanon		19.50											19.50
Libya													
Lichtenstein													
Lithuania	36.57	153.82											190.39
Luxembourg	203.00												203.00
Macedonia													
Malaysia	19.46	64.96											84.42
Malta													
Marshall Islands													
Mexico	238.06	424.75											662.81
Mongolia													
Montenegro													
Montserrat													
Morocco	11.23	11.23											22.45
N. Antilles													
Nepal													
Netherlands	582.01	1,282.96											1,864.97
New Caledonia													
New Zealand	49.38	20.32											69.70
Nicaragua													

**United States Department of Commerce Bureau of the Census
2017-2018 Pistachio Export Report - Tons**

Country	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	YTD
Nigeria													
Norway	19.96	20.22											40.18
Oman													
Pakistan													
Panama	1.70	3.72											5.42
Paraguay													
Peru		14.13											14.13
Philippines		11.34											11.34
Poland		39.92											39.92
Portugal	20.29												20.29
Qatar		19.05											19.05
Rep of S. Africa		11.54											11.54
Romania													
Russia													
Santa Lucia													
St. Kitts & Nevis													
St. Martin													
Saudi Arabia	513.00	336.40											849.39
Singapore	13.01	11.34											24.35
Slovakia													
Spain	222.28	294.80											517.08
Suriname	0.72												0.72
Swaziland													
Sweden													
Switzerland		40.62											40.62
Syria													
Taiwan	14.21	15.86											30.07
Thailand	20.10	40.24											60.34
Trinidad		2.31											2.31
Tunisia													
Turkey	601.02	539.80											1,140.82
Turks/Caicos													
Ukraine													
United Arab Emirates	19.50	97.07											116.57
United Kingdom	172.51	240.04											412.55
Uruguay		3.25											3.25
Venezuela													
Vietnam	50.52	354.22											404.74
Yemen													
Total Exports	18,748.92	24,800.25											43,549.17

**United States Department of Commerce Bureau of the Census
2017-2018 Pistachio Import Report - Tons**

Country	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	YTD
Afghanistan													
Armenia													
Australia													
Australia													
Belgium		0.12											0.12
Canada	13.47	20.33											33.80
Chili													
China													
Costa Rica													
Cyprus													
Egypt													
France		0.12											0.12
Germany	2.07	0.38											2.46
Greece	0.14	0.20											0.34
Hong Kong													
India													
Iran													
Iraq													
Israel													
Italy	21.57	11.38											32.95
Japan													
Jordan													
Lebanon													
Luxemburg													
Macao													
Mexico													
Monaco	1.61	0.42											2.03
Netherlands													
Pakistan													
Poland													
Portugal													
San Marino	0.14												0.14
Spain													
Switzerland													
Syria													
Taiwan													
Thailand		22.80											22.80
Turkey	27.18	46.04											73.22
United Kingdom	0.10												0.10
United Arab Emirates													
Vietnam													
Total Imports	66.28	101.80											168.08