

Pistachio Industry Inventory Shipment Report ❖ Pounds

2017-2018 Crop Year

November 2017 Year to Date Summary - Pounds

	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
8/31/17 Carryover	126,059,224		90,832,757	37,753,454		254,645,435
2017 Crop Receipts	463,806,615		100,197,201	41,718,489		605,722,305
Gross Inventory	589,865,839		191,029,958	79,471,943		860,367,740
Domestic Shipments	43,524,679	0	527,985	277,815	8,323,210	52,653,689
Export Shipments	130,769,338	0	23,048,765	512,600	4,536,723	158,867,426
Total Shipments	174,294,017	0	23,576,750	790,415	12,859,933	211,521,115
Inventory Adjustments*	(55,656,794)		(21,433,222)	(7,144,407)		

Estimated Marketable Inventory

As of 11/30/2017	359,915,028		146,019,986	71,537,121		577,472,135
------------------	--------------------	--	--------------------	-------------------	--	--------------------

*Inventory Adjustments include a 12% shrinkage of Open Inshell new crop and conversions of AO and Kernels shipments to closed shell and shelling stock equivalents.

November 2017 Shipments

	Crop Year	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
Domestic							
November	2017/2018	15,265,216	0	220,000	0	2,818,005	18,303,221
	2016/2017	14,498,615	0	58,615	37,479	2,429,614	17,024,323
	2015/2016	11,013,369	6,475	0	0	1,925,674	12,945,518
	2014/2015	12,581,933	0	50,000	44,000	2,343,500	15,019,433
November YTD	2017/2018	43,524,679	0	527,985	277,815	8,323,210	52,653,689
	2016/2017	41,171,716	0	434,207	355,339	6,246,053	48,207,315
	2015/2016	27,862,025	45,725	0	176,000	5,971,417	34,055,167
	2014/2015	32,592,053	26,375	60,000	88,000	6,526,159	39,292,587
Export							
November	2017/2018	62,969,403	0	9,858,450	88,000	1,772,547	74,688,400
	2016/2017	52,939,998	229,250	6,316,032	20,206	1,301,511	60,806,997
	2015/2016	13,707,643	46,000	545,494	8,428	282,710	14,590,275
	2014/2015	26,629,153	44,000	4,025,244	27,050	368,308	31,093,755
November YTD	2017/2018	130,769,338	0	23,048,765	512,600	4,536,723	158,867,426
	2016/2017	142,262,852	298,250	26,165,141	124,644	3,036,941	171,887,828
	2015/2016	44,350,316	130,000	2,612,140	52,947	1,137,075	48,282,478
	2014/2015	66,959,027	140,000	7,448,547	810,508	1,525,380	76,883,462
Total Shipments							
November	2017/2018	78,234,619	0	10,078,450	88,000	4,590,552	92,991,621
	2016/2017	67,438,613	229,250	6,374,647	57,685	3,731,125	77,831,320
	2015/2016	24,721,012	52,475	545,494	8,428	2,208,384	27,535,793
	2014/2015	39,211,086	44,000	4,075,244	71,050	2,711,808	46,113,188
November YTD	2017/2018	174,294,017	0	23,576,750	790,415	12,859,933	211,521,115
	2016/2017	183,434,568	298,250	26,599,348	479,983	9,282,994	220,095,143
	2015/2016	72,212,341	175,725	2,612,140	228,947	7,108,492	82,337,645
	2014/2015	99,551,080	166,375	7,508,547	898,508	8,051,539	116,176,049

November 2017 - Year To Date Shipments Compared with Last Year - Pounds

Domestic	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
September	14,861,852	12,719,759			263,455	90,985	234,041	239,815	1,886,943	2,644,948	17,246,291	15,695,507
October	11,811,249	15,539,704			112,137	217,000	83,819	38,000	1,929,496	2,860,257	13,936,701	18,654,961
November	14,498,615	15,265,216			58,615	220,000	37,479		2,429,614	2,818,005	17,024,323	18,303,221
December	17,928,510				99,000				2,083,266		20,110,776	
January	11,828,371				-88,000				2,487,074		14,227,445	
February	12,332,255				72,759		197,700		1,910,976		14,513,690	
March	16,025,721				88,000		3,000		2,570,497		18,687,218	
April	12,829,987				70,000		4,400		2,593,113		15,497,500	
May	12,301,261				132,000				3,352,930		15,786,191	
June	14,543,722				236,417		42,000		2,906,441		17,728,580	
July	9,428,762				351,000		2,840		2,550,222		12,332,824	
August	14,337,083				399,900				3,298,760		18,035,743	
YTD Total	41,171,716	43,524,679			434,207	527,985	355,339	277,815	6,246,053	8,323,210	48,207,315	52,653,689
Year Total	162,727,388	43,524,679			1,795,283	527,985	605,279	277,815	29,999,332	8,323,210	195,127,282	52,653,689

Export	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
September	29,711,910	17,942,013			6,325,766	1,971,300	60,539	424,600	1,008,142	1,539,168	37,106,357	21,877,081
October	59,610,944	49,857,922	69,000		13,523,343	11,219,015	43,899		727,288	1,225,008	73,974,474	62,301,945
November	52,939,998	62,969,403	229,250		6,316,032	9,858,450	20,206	88,000	1,301,511	1,772,547	60,806,997	74,688,400
December	24,083,616		65,000		2,687,926		1,688		1,469,009		28,307,239	
January	23,144,368		310,000		4,575,600		44,000		1,122,718		29,196,686	
February	22,308,580		209,250		6,068,309		21,205		809,707		29,417,051	
March	26,859,265		28,500		5,040,724		47,324		2,722,416		34,698,229	
April	18,909,957		22,000		5,224,857		3,521		1,001,908		25,162,243	
May	18,234,290				4,268,329		45,646		1,241,548		23,789,813	
June	23,378,896				3,013,258		49,870		1,307,223		27,749,247	
July	22,984,673				4,029,250				1,924,223		28,938,146	
August	30,319,201				5,188,800		176,000		2,128,464		37,812,465	
YTD Total	142,262,852	130,769,338	298,250		26,165,141	23,048,765	124,644	512,600	3,036,941	4,536,723	171,887,828	158,867,426
Year Total	352,485,698	130,769,338	933,000		66,262,194	23,048,765	513,898	512,600	16,764,157	4,536,723	436,958,947	158,867,426

Total YTD Shipments	183,434,568	174,294,017	298,250		26,599,348	23,576,750	479,983	790,415	9,282,994	12,859,933	220,095,143	211,521,115
---------------------	-------------	-------------	---------	--	------------	------------	---------	---------	-----------	------------	-------------	-------------

November 2017
Export Destination Report (Last Year/This Year) - Pounds

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
North America												
Canada	1,473,263	1,865,062							84,190	132,369	1,557,453	1,997,431
Mexico	454,479	410,883	113,000						32,210		599,689	410,883
Subtotal North America	1,927,742	2,275,945	113,000						116,400	132,369	2,157,142	2,408,314
Central America												
Costa Rica												
Guatemala	243										243	
Subtotal Central America	243										243	
South America												
Argentina												
Brazil	127,625	27,288							21,765	1,872	149,390	29,160
Chile	58,770	24,750									58,770	24,750
Colombia	24,500	56,250							10,000		34,500	56,250
Ecuador		25,000										25,000
Peru	49,750	26,669									49,750	26,669
Venezuela												
Subtotal South America	260,645	159,957							31,765	1,872	292,410	161,829
Western Europe												
Belgium	1,540,000	791,676							42,000		1,582,000	791,676
Denmark												
France	338,000	580,900	22,000						180,712	93,325	540,712	674,225
Germany	2,067,000	972,400							34,800	87,995	2,101,800	1,060,395
Greece		42,000										42,000
Italy	968,059	920,009			127,600	169,400			42,000	68,700	1,137,659	1,158,109
Luxembourg	264,000	44,000									264,000	44,000
Netherlands	2,332,000	1,405,984	88,000							12,350	2,420,000	1,418,334
Norway												
Portugal	44,000	44,000									44,000	44,000
Spain	532,315	948,706							19,312		551,627	948,706
Sweden												
Switzerland	547,000	192,750							21,000	21,990	568,000	214,740
United Kingdom	546,720	732,080							42,000	27,500	588,720	759,580
Subtotal Western Europe	9,179,094	6,674,505	110,000		127,600	169,400			381,824	311,860	9,798,518	7,155,765
Eastern Europe												
Bulgaria	49,750	44,000									49,750	44,000
Czech Republic												
Latvia		64,500										64,500
Lithuania	176,000	259,600									176,000	259,600
Poland	132,000	44,000									132,000	44,000
Romania												

November 2017
Export Destination Report (Last Year/This Year) - Pounds

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
Russia												
Ukraine												
Subtotal Eastern Europe	357,750	412,100									357,750	412,100
Middle East & Africa												
Algeria	42,000								43,000		85,000	
Cyprus	30,000										30,000	
Egypt	45,429										45,429	
Israel	727,250	522,250								85,000	727,250	607,250
Lebanon	43,000					86,000					43,000	86,000
United Arab Emirates	321,000	639,000									321,000	639,000
Rep. of S. Africa		43,000										43,000
Saudi Arabia	989,442	1,003,000									989,442	1,003,000
Turkey		720,000			86,000	259,000			257,950	527,000	343,950	1,506,000
Subtotal M. East/Africa	2,198,121	2,927,250			86,000	345,000			300,950	612,000	2,585,071	3,884,250
Asia												
China	14,977,800	34,271,811			2,924,000	4,649,000				349,800	17,901,800	39,270,611
Hong Kong	20,136,106	12,434,029			3,037,390	4,343,050	15,196	88,000	21,636	33,301	23,210,328	16,898,380
India	42,500	110,000							54,750	40,000	97,250	150,000
Indonesia												
Japan	239,000	230,300							27,000	62,220	266,000	292,520
Korea	294,691	290,545							49,400	9,000	344,091	299,545
Malaysia	84,000	102,000									84,000	102,000
Philippines	42,146								4,680	3,600	46,826	3,600
Singapore	74,750	55,317	6,250						1,500		82,500	55,317
Taiwan	86	132,000									86	132,000
Thailand	178,000	104,000								900	178,000	104,900
Vietnam	2,634,591	1,311,900			97,042	88,000	5,010		2,443	88,000	2,739,086	1,487,900
Subtotal Asia	38,703,670	49,041,902	6,250		6,058,432	9,080,050	20,206	88,000	161,409	586,821	44,949,967	58,796,773
Australia/Oceania												
Australia	91,419	439,747							49,775	127,625	141,194	567,372
New Zealand	27,500	106,164									27,500	106,164
Tahiti												
Subtotal Aus./Oceania	118,919	545,911							49,775	127,625	168,694	673,536
Other												
Other	193,814	931,833			44,000	264,000			259,388		497,202	1,195,833
Undesignated												
Subtotal Other	193,814	931,833			44,000	264,000			259,388		497,202	1,195,833
Totals	52,939,998	62,969,403	229,250		6,316,032	9,858,450	20,206	88,000	1,301,511	1,772,547	60,806,997	74,688,400

November 2017
Year to Date Export Destination Report (Last Year/This Year) - Pounds

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
North America												
Canada	3,094,843	4,551,644							251,544	420,866	3,346,387	4,972,510
Mexico	1,131,153	1,602,159	138,000						119,430	6,600	1,388,583	1,608,759
Subtotal North America	4,225,996	6,153,803	138,000						370,974	427,466	4,734,970	6,581,269
Central America												
Costa Rica	24,100								1,080		25,180	
Guatemala	243										243	
Subtotal Central America	24,343								1,080		25,423	
South America												
Argentina	3,810	5,506									3,810	5,506
Brazil	157,625	163,788							23,865	94,722	181,490	258,510
Chile	181,020	56,350								6,600	181,020	62,950
Colombia	41,500	113,612							10,000	1,834	51,500	115,446
Ecuador	8,000	25,000									8,000	25,000
Peru	75,993	55,669									75,993	55,669
Venezuela												
Subtotal South America	467,948	419,925							33,865	103,156	501,813	523,081
Western Europe												
Belgium	3,694,000	2,808,475							42,000	42,000	3,736,000	2,850,475
Denmark												
France	2,198,400	1,372,850	22,000						298,758	305,480	2,519,158	1,678,330
Germany	5,455,200	7,242,400							34,800	297,755	5,490,000	7,540,155
Greece	3,679,600	42,000									3,679,600	42,000
Italy	2,087,217	2,139,379			253,000	253,000		220,000	172,000	115,100	2,512,217	2,727,479
Luxembourg	1,320,000	572,000									1,320,000	572,000
Netherlands	5,190,000	4,881,984	132,000						119,270	118,250	5,441,270	5,000,234
Norway	112,000	66,000							20,000	22,000	132,000	88,000
Portugal	134,750	88,000									134,750	88,000
Spain	1,335,815	2,668,431							19,312	8,800	1,355,127	2,677,231
Sweden										24		24
Switzerland	811,000	240,750							21,000	1,530	832,000	242,280
United Kingdom	1,642,360	1,870,080							84,940	189,510	1,727,300	2,059,590
Subtotal Western Europe	27,660,342	23,992,349	154,000		253,000	253,000		220,000	812,080	1,100,449	28,879,422	25,565,798
Eastern Europe												
Bulgaria	49,750	130,000									49,750	130,000
Czech Republic		26,400								11,000		37,400
Latvia		106,300										106,300
Lithuania	330,000	930,600									330,000	930,600
Poland	220,000	171,600									220,000	171,600
Romania												

November 2017
Year to Date Export Destination Report (Last Year/This Year) - Pounds

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018	2016/2017	2017/2018
Russia												
Ukraine												
Subtotal Eastern Europe	599,750	1,364,900								11,000	599,750	1,375,900
Middle East & Africa												
Algeria	297,775								172,000		469,775	
Cyprus	30,000	30,000									30,000	30,000
Egypt	88,429	2,275			41,667						130,096	2,275
Israel	2,132,975	1,158,150							43,000	159,500	2,175,975	1,317,650
Lebanon	43,000				43,000	129,000					86,000	129,000
United Arab Emirates	870,567	896,867									870,567	896,867
Rep. of S. Africa	36,000	58,000							12,000	9,000	48,000	67,000
Saudi Arabia	1,100,192	2,596,825			41,667	435,000					1,141,859	3,031,825
Turkey	43,000	3,177,000			86,000	474,000			257,950	1,485,875	386,950	5,136,875
Subtotal M. East/Africa	4,641,938	7,919,117			212,334	1,038,000			484,950	1,654,375	5,339,222	10,611,492
Asia												
China	40,308,894	56,032,301			13,935,950	10,938,465			349,800	481,542	54,594,644	67,452,308
Hong Kong	54,986,630	26,555,169			11,417,911	9,931,380	108,377	291,720	42,360	84,202	66,555,278	36,862,471
India	220,566	368,743							290,500	81,875	511,066	450,618
Indonesia		5,533										5,533
Japan	564,925	576,415							53,550	62,220	618,475	638,635
Korea	539,243	510,814							78,900	12,000	618,143	522,814
Malaysia	126,000	334,000							4,800		130,800	334,000
Philippines	92,363	69,749							44,040	6,000	136,403	75,749
Singapore	241,478	134,158	6,250						16,500	1,500	264,228	135,658
Taiwan	975	132,714									975	132,714
Thailand	203,000	178,000							3,000	3,900	206,000	181,900
Vietnam	6,260,634	1,993,550			125,946	95,920	16,267	880	3,233	88,000	6,406,080	2,178,350
Subtotal Asia	103,544,708	86,891,146	6,250		25,479,807	20,965,765	124,644	292,600	886,683	821,239	130,042,092	108,970,750
Australia/Oceania												
Australia	523,350	1,380,374							176,641	286,100	699,991	1,666,474
New Zealand	175,250	169,664							10,500	870	185,750	170,534
Tahiti		1,929										1,929
Subtotal Aus./Oceania	698,600	1,551,967							187,141	286,970	885,741	1,838,937
Other												
Other	399,227	2,476,131			220,000	792,000			260,168	132,068	879,395	3,400,199
Undesignated												
Subtotal Other	399,227	2,476,131			220,000	792,000			260,168	132,068	879,395	3,400,199
Totals	142,262,852	130,769,338	298,250		26,165,141	23,048,765	124,644	512,600	3,036,941	4,536,723	171,887,828	158,867,426

**United States Department of Commerce Bureau of the Census
2017-2018 Pistachio Export Report - Pounds**

Country	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	YTD
Afghanistan													
Albania													
Algeria													
Angola													
Antigua													
Argentina													
Aruba		1,019											1,019
Australia	558,785	792,234											1,351,019
Austria													
Bahamas													
Bahrain													
Barbados	430												430
Belarus													
Belgium	1,662,586	3,127,141											4,789,727
Belize													
Bermuda													
Bolivia													
Bosnia													
Brazil	64,606	115,499											180,105
B. Virgin Islands													
Brunei													
Bulgaria	42,999	42,999											85,997
Burma													
Cape Verde													
Cayman													
Canada	1,411,561	1,717,247											3,128,808
Chile	452	22,083											22,535
China	834,011	1,675,447											2,509,459
Colombia	49,286	107,748											157,034
Costa Rica		1,656											1,656
Croatia													
Curacao													
Cyprus		30,240											30,240
Czech Republic													
Denmark													
Dominica													
Dominican Republic	959	1,592											2,551
Ecuador													
Egypt		12,500											12,500
El Salvador	864												864
Estonia													
Fiji													
Finland													
France	297,224	594,933											892,158

**United States Department of Commerce Bureau of the Census
2017-2018 Pistachio Export Report - Pounds**

Country	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	YTD
French Polynesia		2,482											2,482
Gambia													
Georgia													
Germany	5,669,643	443,938											6,113,581
Greece													
Grenada													
Guatemala		4,081											4,081
Honduras	959	5,097											6,056
Hong Kong	22,792,431	34,107,237											56,899,668
Hungary													
Iceland													
India	299,987	42,999											342,985
Indonesia	1,499	1,801											3,300
Iraq													
Ireland													
Israel	387,994	562,889											950,884
Italy	410,159	787,205											1,197,365
Jamaica	560	2,039											2,599
Japan	83,863	455,325											539,188
Jordan	483,993	813,744											1,297,738
Kenya													
Korea	62,126	198,180											260,306
Kuwait		24,749											24,749
Latvia	25,000												25,000
Lebanon		42,999											42,999
Libya													
Lichtenstein													
Lithuania	80,620	339,116											419,736
Luxembourg	447,523												447,523
Macedonia													
Malaysia	42,897	143,215											186,112
Malta													
Marshall Islands													
Mexico	524,825	936,393											1,461,218
Mongolia													
Montenegro													
Montserrat													
Morocco	24,749	24,749											49,498
N. Antilles													
Nepal													
Netherlands	1,283,086	2,828,389											4,111,475
New Caledonia													
New Zealand	108,872	44,791											153,663
Nicaragua													

**United States Department of Commerce Bureau of the Census
2017-2018 Pistachio Export Report - Pounds**

Country	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	YTD
Nigeria													
Norway	43,999	44,581											88,581
Oman													
Pakistan													
Panama	3,741	8,203											11,945
Paraguay													
Peru		31,160											31,160
Philippines		25,000											25,000
Poland		87,999											87,999
Portugal	44,740												44,740
Qatar		41,998											41,998
Rep of S. Africa		25,441											25,441
Romania													
Russia													
Santa Lucia													
St. Kitts & Nevis													
St. Maartin													
Saudi Arabia	1,130,942	741,621											1,872,563
Singapore	28,680	24,998											53,678
Slovakia													
Spain	490,036	649,905											1,139,941
Suriname	1,576												1,576
Swaziland													
Sweden													
Switzerland		89,560											89,560
Syria													
Taiwan	31,319	34,965											66,284
Thailand	44,321	88,702											133,023
Trinidad		5,097											5,097
Tunisia													
Turkey	1,324,998	1,190,041											2,515,039
Turks/Caicos													
Ukraine													
United Arab Emirates	42,999	213,996											256,995
United Kingdom	380,318	529,192											909,510
Uruguay		7,154											7,154
Venezuela													
Vietnam	111,376	780,898											892,274
Yemen													
Total Exports	41,333,593	54,674,267											96,007,861

**United States Department of Commerce Bureau of the Census
2017-2018 Pistachio Import Report - Pounds**

Country	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	YTD
Afghanistan													
Armenia													
Australia													
Austria													
Belgium		265											265
Canada	29,694	44,828											74,522
Chili													
China													
Costa Rica													
Cyprus													
Egypt													
France		265											265
Germany	4,572	847											5,419
Greece	300	441											741
Hong Kong													
India													
Iran													
Iraq													
Israel													
Italy	47,551	25,091											72,642
Japan													
Jordan													
Lebanon													
Luxemburg													
Macao													
Mexico													
Monaco	3,549	926											4,475
Netherlands													
Pakistan													
Poland													
Portugal													
San Marino	317												317
Spain													
Switzerland													
Syria													
Taiwan													
Thailand		50,269											50,269
Turkey	59,921	101,495											161,416
United Kingdom	220												220
United Arab Emirates													
Vietnam													
Total Imports	146,125	224,426											370,551