ADMINISTRATIVE COMMITTEE FOR PISTACHIOS
MARKETING POLICY STATEMENT
2016-2017 CROP YEAR

The Administrative Committee for Pistachios (ACP) is required to annually consider specific areas that directly affect the successful operation of the Marketing Order. This annual analysis is also used by the United States Department of Agriculture to determine the effectiveness of the Order in relationship to the requirement established by the Agricultural Marketing Agreement Act.

PROGRAM: Marketing Order No. 983, established April 2004, amended November 2009 and January 2012.

PROGRAM PURPOSES: Pursuant to the Act and continuing regulations, the purposes of the Order are: orderly marketing between producers and handlers; assurance of product quality and maximum aflatoxin tolerance; improvement of producer returns; and expansion of the market for United States pistachios.

ANALYSIS OF ECONOMIC IMPACT

ACREAGE AND PRODUCTION TRENDS: California produces approximately 98% of the pistachios grown in the United States. Other pistachio producing states included in the marketing order are Arizona and New Mexico. Arizona accounts for about 98% of the non-California domestic production and the three states together account for over 99.99% of the domestic production. Pistachios are grown in many California counties and a list of counties with more than three entities producing pistachios in 2015 and their actual production is given in the attached statistics. Some counties have been combined to prevent disclosure of individual operations and confidential business information. Most commercial production in California comes from Kern, Madera, Tulare, Kings, Fresno, and Merced Counties and these six counties account for over 95% of the production in California. Pistachio production in Arizona is almost entirely in Cochise County while that of New Mexico occurs primarily in Otero County. Due to the limited number of handlers in Arizona and New Mexico, reported production is combined for the two states.

The number of bearing acres has increased consistently since the beginning of the industry and there are an estimated 240,000 bearing acres for the 2016 crop year and likely about 80,000 nonbearing acres in California alone. Due to a problem with a particular rootstock that began in 2011 and uncertainty about how many acres were removed, acreage estimates are less accurate than in the past. Production has fluctuated with an upward trend due to the alternate bearing tendencies of pistachio trees as can be seen in the attached statistics. However, in recent years, the upward trend has been lacking due to ongoing drought conditions and the lack of winter chill. The 2010 crop was “on” with a record crop of 529 million pounds and the 2011 crop, at 448 million pounds, was larger than expected for an “off” year. The 2012 crop, at 555.4 million pounds, set a new record but was disappointing to many growers and handlers who anticipated a 600+ million pound crop. The 2013 crop, at 475.5 million pounds was better than widely expected. The 2014 crop, at 519.1 million pounds, was better than many expected given drought and lack of chill. The 2015 crop was severely affected by lack of chill and, at 274.8 million pounds, was the smallest crop since 2006 and the lowest per acre yield since 1998.

The severely off-year of 2015 suggests an on-year in 2016 and preliminary field observations confirm this. In earlier off-years, the trees responded by producing record crops the following on-year.

Crop potential for 2016 is affected by several factors including:

1. Alternate bearing. This will be a strongly on-year. Drought and adverse summer weather could reduce the potential total yields.
2. There was adequate winter chill in most growing areas. The standard chill model indicated adequate chill while the chill portion model indicated excellent chill. Bloom weather was mostly cool but had a few hot days interspersed which may reduce the potential yield.
3. A significant number of acres will be entering production this year. However, most of these trees developed during years of warm winters. How this affects yield potential in young trees is not known. Combined with higher yields in established orchards and the “on” year, the potential impact of significant precocious bearing on total crop potential is moderate.
4. The winter rainfall and snowpack was about normal throughout the state. However, the water supply remains questionable due to a water delivery system that is inadequate for all needs and declining groundwater availability. Consequently, many California pistachio growers face uncertain water supplies and lack of water in the late season could reduce yields and quality in many areas.
5. Navel orangeworm populations remain high. Growers are using a variety of controls, most recently augmented by pheromone confusion. These high populations could lead to significant yield and quality losses in the late season.

CURRENT SUPPLIES AND TRADE DEMANDS: Pistachio handlers are well aware of the impacts of uncertain water supplies and lack of chill. Shipments in 2015/16 have declined and the marketable inventory at the beginning of the 2016 harvest is likely to be high, especially with the size of the anticipated 2016 crop. The large crop potential will likely reduce both wholesale and retail prices. This will likely increase exports and domestic consumption. Attached is the monthly inventory report for the year-to-date and the previous crop years. In addition, the attached statistics shows the open inshell carryover from previous years.

The inventory report (May 2016 summary attached) indicates that total shipments year-to-date for 2015/2016 are down significantly from the previous year’s pace. Both domestic and export shipments are down. Exports have declined mostly due to a reduction in demand in China. Shipments are likely to remain slow in anticipation of the

2016 crop. Export shipments exceeded domestic shipments for the first time in 2006/07 and the difference has increased in subsequent years but declined in 2014/15. Currently, exports account for about 62% of shipments. Given the expected carryover in the US and the likely crop sizes in the major pistachio producing countries, global pistachio supplies will be larger than in past years. Consequently, there will be significant downward pressure on prices. Carryover will likely be high, probably about 150-175 million pounds, going into the 2016 harvest.

PRICES: Prices are determined by a number of factors including individual handler inventories and sales projections, negotiations with producers, expected crop size, etc. Grower returns are affected by the quality delivered as well as cultural and harvest costs. As the Figures indicate, producers saw the average return per pound from the 2000 crop through the 2005 crop more than double (from $1.01 to $2.05). The average crop return over the previous five crop years has been $2.39. The 2014 crop price is estimated at $3.10 as of February 2016. USDA estimates for prices received in 2015 are not available. According to data collected by the USDA, the pistachio parity price for April 2016 was $6.55 per pound.

PRODUCTION AND ESTIMATED CROP SIZE: Historically, the California pistachio industry used the California Agricultural Statistics Service for crop size estimates. The industry found these estimates varied widely from the actual crop size and that they were not timely for either marketing or budget purposes. At a recent meeting, an informal survey of growers indicated a likely crop of 700-800 million pounds. The ACP has determined for budgetary purposes only, the crop estimate for crop year 2016/2017 should be set at 750 million pounds.

RECEIPTS BY REGULATED HANDLERS: Regulated handlers do not know of significant quantities of pistachios in the production area other than those received by regulated handlers. Pistachios may be produced in backyard plots but these do not enter the channels of commerce and, thus, are not regulated. Over 99% of the pistachio production in the production area is delivered to regulated handlers.

IMPACT ON SMALL BUSINESS: The ACP is required to assess the impact of its proposed regulations on small business units. The ACP's record keeping and reporting regulations do not directly affect producers because all regulations are enforced on handlers. The definition of small handlers is limited to those with gross sales of less than $7 million. Of the 19 assessed handlers, all but eight fall below that level.

2015 Pistachio Bearing Acreage, Production and Yield Per Acre

by District and County

	Bearing Acres*	Open Inshell	Closed Shell	Shelling Stock	Total Production (Pounds)	Yield/ Bearing Acre (Pounds)
District 1**						
Kern	84,548	60,817,088	13,894,114	3,844,521	78,555,723	929
San Bernardino (1)	288	11,008	4,935	2,830	18,773	65
San Luis Obispo	244	53,416	54,744	2,913	111,073	455
Santa Barbara	650	28,971	6,105	714	35,790	55
Tulare	28,508	33,496,084	7,497,853	2,951,967	43,945,904	1,542
District 1 Totals	114,238	94,406,567	21,457,751	6,802,945	122,667,263	1,074
District 2						
Fresno	54,867	31,169,827	8,571,765	1,840,923	41,582,515	758
Kings	18,465	14,232,675	2,957,650	953,586	18,143,911	983
Madera	32,655	44,350,701	13,552,914	2,228,933	60,132,548	1,841
Merced	7,877	9,916,535	2,957,951	603,556	13,478,042	1,711
District 2 Totals	113,864	99,669,738	28,040,280	5,626,998	133,337,016	1,171
District 3**						
Northern Counties (2)	4,165	8,643,026	3,780,105	455,141	12,878,272	3,092
Southern Counties (3)	388	819,231	329,757	65,317	1,214,305	3,130
District 3 Totals	4,553	9,462,257	4,109,862	520,458	14,092,577	3,095
California Totals	232,655	203,538,562	53,607,893	12,950,401	270,096,856	1,161
District 4 Totals***	N/A	3,596,709	537,094	474,982	4,608,785	N/A
Total US Pistachio Crop		207,135,271	54,144,987	13,425,383	274,705,641	

Sources: Administrative Committee for Pistachios Processors' Producer Delivery Reports and Acreage Surveys

*Bearing acreage is defined as plantings six years old and older
**Counties with few growers have been combined due to privacy issues.
(1) Includes Riverside County
(2) Butte, Colusa, Glenn, Placer, Sutter, Tehama, Yolo
(3) Alameda, Calaveras, Contra Costa, San Joaquin, Stanislaus
***District 4 is Arizona and New Mexico

December 28, 2015

California Pistachio Acreage and Crop Value

Acreage					Yield		Crop Value		
Year	Bearing[1]	Non-Bearing	Total	New Plantings	Bearing Yield/ Acre	Production (Million Pounds)	Average Return/ Pound[2]	Total Value (Million $)	Value/ Bearing Acre
1979	25,440	6,211	31,651	666	676	17.2	1.60	27.50	1,081
1980	25,773	8,989	34,762	1,382	1,055	27.2	2.05	55.80	2,165
1981	27,541	13,084	40,625	6,494	523	14.4	1.36	19.60	712
1982	29,902	15,619	45,521	5,002	1,468	43.9	1.49	63.70	2,130
1983	31,143	15,959	47,102	4,349	844	26.3	1.41	37.30	1,198
1984	30,788	16,794	47,582	2,488	2,027	63.0	0.98	61.70	2,004
1985	32,332	18,739	51,071	5,126	838	27.1	1.37	36.60	1,132
1986	34,243	20,438	54,681	2,579	2,240	76.7	1.12	85.90	2,509
1987	40,985	16,365	57,350	1,266	818	33.0	1.37	47.20	1,152
1988	47,234	10,258	57,492	1,461	2,117	93.4	1.22	109.30	2,314
1989	50,900	12,000	62,900	3,209	800	38.8	1.63	63.20	1,242
1990	53,700	11,100	64,800	2,655	2,375	119.9	1.02	129.50	2,412
1991	55,700	13,300	69,000	3,686	1,465	76.3	1.25	100.70	1,808
1992	56,500	13,900	70,400	2,894	2,592	146.5	1.03	150.90	2,671
1993	57,000	15,700	72,700	2,480	2,648	150.9	1.07	161.50	2,833
1994	57,507	16,633	74,140	3,568	2,232	128.3	0.92	118.10	2,054
1995	60,300	13,400	73,700	3,413	2,449	147.7	1.09	160.94	2,669
1996	64,300	17,100	81,400	4,872	1,622	104.3	1.16	120.99	1,882
1997	65,373	17,062	82,435	3,839	2,746	179.5	1.13	202.84	3,103
1998	68,000	19,300	87,300	3,620	2,757	187.5	1.03	193.10	2,840
1999	71,000	21,000	92,000	5,496	1,724	122.4	1.33	162.78	2,293
2000	74,578	21,730	96,308	3,903	3,239	241.6	1.01	244.02	3,272
2001	78,000	23,500	101,500	8,025	2,055	160.3	1.01	161.90	2,076
2002	83,000	23,000	106,000	2,475	3,644	302.4	1.10	332.64	4,008
2003	88,000	23,000	111,000	3,016	1,341	118.0	1.22	143.96	1,636
2004	93,000	24,733	117,733	7,314	3,729	346.8	1.34	464.71	4,997
2005	104,552	32,295	136,847	11,465	2,701	282.4	2.05	578.92	5,537
2006	112,532	40,112	152,644	15,842	2,110	237.5	1.89	448.88	3,989
2007	115,007	62,341	177,348	24,794	3,615	415.7	1.41	586.14	5,097
2008	118,133	78,155	196,288	18,740	2,353	278.0	2.05	569.90	4,824
2009	125,637	82,969	208,606	12,128	2,822	354.5	1.67	592.02	4,712
2010	137,102	78,234	215,336	6,730	3,806	521.8	2.22	1,158.40	8,449
2011	152,944	73,392	226,336	11,000*	2,902	443.8	1.98	878.72	5,745
2012	177,738	62,308	240,046	13,710*	3,100	551.0	2.61	1,438.11	8,091
2013	202,997	68,068	271,065	24,500*	2,312	469.3	3.48	1,633.16	8,045
2014	220,527	73,940	294,467	18,000*	2,329	513.6	3.10	1,592.16	7,220
2015	232,655	69,312	301,967	7,500*	1,161	270.1	2015 average return unavailable		

Sources: CPC, ACP and CASS statistical data

[1]Bearing acreage for 1989 to date is defined as plantings six years old and older. Bearing acreage prior to 1989 is defined as plantings seven years and older.

[2]Weighted average which includes shelling stock. CASS revises periodically (Note: 2014 was revised from 2.51 to 3.10).

*Acreage based on rootstock sales. Due to removal and replanting affecting these specific years, the new plantings will be reduced when corrections have been determined.

June 2016

California Pistachio Production History

Year	Total Production	Open Inshell	Percent of Total Production	Closed Shell*	Percent of Total Production	Shelling Stock	Percent of Total Production	Yield (Pounds/ Acre)
1979	17,200,000	17,200,000	–	–	–	n/a	n/a	676
1980	27,200,000	18,600,000	68.4%	–	–	8,600,000	31.6%	1,055
1981	14,147,875	10,903,242	77.1%	–	–	3,244,633	22.9%	523
1982	43,214,539	37,366,499	86.5%	–	–	5,848,040	13.5%	1,468
1983	26,319,156	20,886,616	79.4%	–	–	5,432,540	20.6%	844
1984	62,638,990	45,171,125	72.1%	–	–	17,467,865	27.9%	2,027
1985	27,288,795	22,497,527	82.4%	–	–	4,791,268	17.6%	838
1986	76,693,882	64,518,438	84.1%	–	–	12,175,444	15.9%	2,240
1987	33,458,574	29,152,439	87.1%	–	–	4,306,135	12.9%	818
1988	96,402,259	71,989,599	74.7%	–	–	24,412,660	25.3%	2,117
1989	39,514,481	33,186,931	84.0%	–	–	6,327,550	16.0%	800
1990	117,294,912	92,657,459	79.0%	–	–	24,637,453	21.0%	2,375
1991	76,429,547	58,913,785	77.1%	–	–	17,515,762	22.9%	1,465
1992	146,500,153	114,320,726	78.0%	–	–	32,179,427	22.0%	2,592
1993	150,906,921	112,645,883	74.7%	–	–	38,261,038	25.3%	2,648
1994	128,328,015	94,074,802	73.3%	–	–	34,253,213	26.7%	2,232
1995	147,652,532	107,342,387	72.7%	–	–	40,310,145	27.3%	2,449
1996	104,324,193	84,469,382	81.0%	–	–	19,854,811	19.0%	1,622
1997	179,492,470	136,616,006	76.1%	–	–	42,876,464	23.9%	2,746
1998	187,487,319	137,644,225	73.4%	38,644,205	20.6%	11,198,889	6.0%	2,757
1999	122,391,521	104,374,839	85.3%	12,029,978	9.8%	5,986,704	4.9%	1,724
2000	241,554,218	188,796,676	78.2%	38,638,066	16.0%	14,119,476	5.8%	3,239
2001	160,295,282	125,849,554	78.5%	26,356,995	16.4%	8,088,733	5.1%	2,055
2002	302,434,693	241,664,914	79.9%	42,096,386	13.9%	18,673,390	6.2%	3,644
2003	118,042,323	89,248,483	75.6%	22,072,569	18.7%	6,721,271	5.7%	1,341
2004	346,781,488	253,920,610	73.2%	73,011,946	21.1%	19,848,932	5.7%	3,729
2005	282,385,160	214,575,387	76.0%	56,858,178	20.1%	10,951,595	3.9%	2,701
2006	237,471,763	200,234,652	84.3%	25,004,012	10.5%	12,233,099	5.2%	2,111
2007	415,694,893	332,444,535	80.0%	53,953,597	13.0%	29,296,761	7.0%	3,615
2008	277,990,206	230,547,823	82.9%	36,538,701	13.1%	10,903,682	3.9%	2,353
2009	354,510,976	289,857,258	81.8%	48,436,667	13.7%	16,217,051	4.6%	2,822
2010	521,798,038	377,922,848	72.4%	124,552,672	23.9%	19,322,518	3.7%	3,806
2011	443,814,053	340,629,631	76.8%	86,846,692	19.6%	16,337,730	3.7%	2,902
2012	550,984,409	463,303,334	84.1%	67,233,364	12.2%	20,447,710	3.7%	3,100
2013	469,344,208	378,050,138	80.5%	69,415,633	14.8%	21,878,437	4.7%	2,312
2014	513,626,672	407,691,332	79.4%	88,500,092	17.2%	17,435,248	3.4%	2,329
2015	270,096,856	203,538,562	75.4%	53,607,893	19.8%	12,950,401	4.8%	

*Prior to 1998 closed shell was included in shelling stock.

Sources:

1979 - 2006: California Pistachio Commission Processors' Producer Delivery Reports and Acreage Surveys.

2007 - Present: Administrative Committee for Pistachios Processors' Producer Delivery Reports and Acreage Surveys.

December 28, 2015

Pistachio Industry Open Inshell Shipments/Inventory Carryover History

Crop Year	New Crop (Open Inshell)[1]	Inventory Adjustments[2]	Total Salable Supply	Domestic Shipments	Export Shipments[3]	Total Shipments	Inventory Carryout/ Carryin
1985/86	22,497,527	638,935	36,173,788	23,517,699	1,594,195	25,111,894	11,061,894
1986/87	64,518,438	(8,791,131)	66,789,201	37,271,746	3,754,449	41,026,195	25,763,006
1987/88	29,152,439	(1,800,790)	53,114,655	40,276,878	6,266,497	46,543,375	6,571,280
1988/89	71,989,599	4,112,916	82,673,795	48,158,964	11,190,380	59,349,344	23,324,451
1989/90	33,186,931	(3,202,786)	53,308,596	35,311,575	5,753,338	41,064,913	12,243,683
1990/91	92,657,459	2,523,709	107,424,851	63,387,571	16,113,721	79,501,292	27,923,559
1991/92	58,913,785	6,647,377	93,484,721	59,662,021	25,921,087	85,583,108	7,901,613
1992/93	114,320,726	10,897,159	133,119,498	76,037,890	34,635,897	110,673,787	22,445,711
1993/94	112,645,883	3,571,570	138,663,164	69,590,108	32,555,293	102,145,401	36,517,763
1994/95	94,074,802	9,028,163	139,620,728	80,314,468	36,071,219	116,385,687	23,235,041
1995/96	107,342,387	(1,480,859)	129,096,569	69,740,482	39,330,159	109,070,641	20,025,928
1996/97	84,469,382	1,988,738	106,484,048	58,683,031	33,203,907	91,886,938	14,597,110
1997/98	136,616,006	5,081,231	156,294,347	74,821,240	66,380,564	141,201,804	15,092,543
1998/99	137,644,225	7,873,838	160,610,606	85,112,260	49,995,685	135,107,945	25,502,661
1999/00	104,374,839	(3,392,808)	126,484,692	76,866,274	33,061,606	109,927,880	16,556,812
2000/01	188,793,654	(515,762)	204,834,704	106,683,890	48,008,950	154,692,840	48,409,891
2001/02	125,849,554	(8,249,269)	166,010,176	97,347,328	55,355,787	152,703,115	13,307,061
2002/03	241,656,847	(6,455,957)	248,507,951	97,959,721	63,773,344	161,733,065	86,774,886
2003/04	89,255,589	(3,984,770)	172,045,705	111,929,789	53,169,870	165,099,659	6,946,046
2004/05	253,920,610	(11,043,286)	249,823,370	105,773,078	95,761,666	201,534,744	48,288,626
2005/06	214,575,387	(4,204,583)	258,659,430	85,915,717	82,552,955	168,468,672	90,190,758
2006/07	200,234,652	(34,185,741)	256,239,669	87,363,653	97,983,575	185,347,228	70,892,441
2007/08	332,378,075	(26,075,313)	377,563,791	115,787,557	168,995,508	284,783,065	92,780,726
2008/09	230,547,823	(3,125,768)	320,202,781	85,313,225	183,089,493	268,402,718	51,800,063
2009/10	289,857,258	(10,950,254)	330,707,067	114,842,769	192,436,136	307,278,905	23,428,162
2010/11[4]	381,890,117	(30,363,452)	374,954,827	122,456,770	173,191,437	295,648,207	79,306,620
2011/12	343,786,231	(30,876,217)	392,216,634	153,904,736	200,542,576	354,447,312	37,769,322
2012/13	466,618,504	(34,760,117)	469,627,709	146,797,517	237,746,411	384,543,928	85,083,781
2013/14	382,681,859	(31,379,912)	436,385,728	125,696,820	255,976,908	381,673,728	54,712,000
2014/15	412,063,855	(49,541,570)	417,234,285	116,481,103	194,362,124	310,843,227	106,391,058

[1]Only open inshell is reported as this is the industry standard for determining inventory carrover.

[2]Inventory adjustments include splitting and shelling adjustments as well as inventory adjustments resulting from processing loss and inventory corrections.

[3]Countries of destination may be found in Year End Shipment Reports (www.acpistachios.org/statistics.htm)

[4]District 4 data included starting with the 2010/2011 Crop Year

December 28, 2015

Pistachio Industry Inventory Shipment Report ❖ Pounds

2015-2016 Crop Year

May 2016 Year to Date Summary - Pounds

	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
8/31/15 Carryover	106,391,058		42,175,614	16,342,638		164,909,310
2015 Crop Receipts	207,217,512		54,144,983	13,427,191		274,789,686
Gross Inventory	313,608,570		96,320,597	29,769,829		439,698,996
Domestic Shipments	80,832,689	49,725	402,915	394,471	17,521,070	99,200,870
Export Shipments	94,527,542	400,000	4,018,245	500,412	4,138,220	103,584,419
Total Shipments	175,360,231	449,725	4,421,160	894,883	21,659,290	202,785,289
Inventory Adjustments*	(14,505,226)		(36,593,514)	(12,032,939)		
3/31/2016 Inventory Adjustments**	(6,754,998)		3,313,656	2,154,943		
Estimated Marketable Inventory As of 5/31/2016	116,988,115		58,619,579	18,996,950		194,604,644

*Inventory Adjustments include a 7% shrinkage of Open Inshell new crop and conversions of AO and Kernels shipments to closed shell and shelling stock equivalents.

**Adjustments based on 3/31/2016 Reported Physical Inventory

May 2016 Shipments

	Crop Year	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
Domestic							
May	2015/2016	7,468,734	0	206,076	26,129	2,189,589	9,890,528
	2014/2015	8,544,247	0	44,000	0	1,480,190	10,068,437
	2013/2014	10,057,206	14,000	5,000	0	1,978,356	12,054,562
	2012/2013	12,325,600	70,350	0	0	1,986,461	14,382,411
May YTD	2015/2016	80,832,689	49,725	402,915	394,471	17,521,070	99,200,870
	2014/2015	90,232,349	64,850	742,760	446,502	17,902,232	109,388,693
	2013/2014	95,693,196	349,400	268,658	220,272	18,583,777	115,115,303
	2012/2013	115,705,912	773,189	500,824	13,300	15,512,343	132,505,568
Export							
May	2015/2016	7,932,761	25,000	18,480	124,348	663,244	8,763,833
	2014/2015	10,279,215	266,000	604,000	62,887	669,866	11,881,968
	2013/2014	16,026,228	131,900	1,076,000	0	669,634	17,903,762
	2012/2013	11,538,216	425,750	1,814,000	20,000	635,352	14,433,318
May YTD	2015/2016	94,527,542	400,000	4,018,245	500,412	4,138,220	103,584,419
	2014/2015	159,956,078	1,351,450	11,915,159	1,339,305	5,751,898	180,313,890
	2013/2014	215,004,332	2,921,441	11,455,997	1,016,227	6,188,600	236,586,597
	2012/2013	191,713,389	9,268,059	27,807,247	328,518	5,360,704	234,477,917
Total Shipments							
May	2015/2016	15,401,495	25,000	224,556	150,477	2,852,833	18,654,361
	2014/2015	18,823,462	266,000	648,000	62,887	2,150,056	21,950,405
	2013/2014	26,083,434	145,900	1,081,000	0	2,647,990	29,958,324
	2012/2013	23,863,816	496,100	1,814,000	20,000	2,621,813	28,815,729
May YTD	2015/2016	175,360,231	449,725	4,421,160	894,883	21,659,290	202,785,289
	2014/2015	250,188,427	1,416,300	12,657,919	1,785,807	23,654,130	289,702,583
	2013/2014	310,697,528	3,270,841	11,724,655	1,236,499	24,772,377	351,701,900
	2012/2013	307,419,301	10,041,248	28,308,071	341,818	20,873,047	366,983,485